

# 2017 economic and market outlook: Stabilization, not stagnation

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- By late 2016, market sentiment had quickly shifted from an overly pessimistic outlook of cyclically weak stagnation toward an overly optimistic expectation of a growth acceleration. Both views are incorrect.
- Global growth should stabilize, not stagnate. Ever-tightening labor markets should place modest upward pressure on otherwise low inflation. And further monetary stimulus (i.e., negative interest rates) will prove unproductive in spurring unlevered growth. Global bond yields are unlikely to rise materially higher until the major economies address structural impediments to higher productivity growth. The risks to the consensus outlook vary notably across markets.
- Vanguard's outlook for portfolio returns is modest compared with the heady returns experienced since the depths of the Global Financial Crisis. This guarded, but not bearish, outlook is unlikely to change until we see a combination of higher short-term rates and more favorable valuation metrics. In some ways, the investment environment for the next five years may prove more challenging than the previous five, underscoring the need for discipline, reasonable expectations, and low-cost strategies.

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### Editorial note

This publication is an update of Vanguard's annual *Economic and Investment Outlook*. We present our economic and market perspectives for 2017 for key economies around the globe. Aided by Vanguard Capital Markets Model® simulations and other research, we also forecast future performance for a broad array of fixed income and equity asset classes.

### Acknowledgements

We thank Lara de la Iglesia and Andrew S. Clarke, CFA, for their significant contributions to this piece and the work of the Global Economics Team. Further, we would like to acknowledge the work of Vanguard's broader Investment Strategy Group, without whose tireless research efforts this piece would not be possible.

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### Notes on asset-return distributions

The asset-return distributions shown here represent Vanguard's view on the potential range of risk premiums that may occur over the next ten years; such long-term projections are not intended to be extrapolated into a short-term view. These potential outcomes for long-term investment returns are generated by the Vanguard Capital Markets Model® (VCMM—see also the description in the Appendix) and reflect the collective perspective of our Investment Strategy Group. The expected risk premiums—and the uncertainty surrounding those expectations—are among a number of qualitative and quantitative inputs used in Vanguard's investment methodology and portfolio construction process.

IMPORTANT: The projections or other information generated by the VCMM regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from the VCMM, derived from 10,000 simulations for each modeled asset class. Simulations as of September 30, 2016. Results from the model may vary with each use and over time. For more information, see the Appendix.

### Vanguard's distinct approach to forecasting

To treat the future with the deference it deserves, Vanguard believes that market forecasts are best viewed in a probabilistic framework. This publication's primary objectives are to describe the projected long-term return distributions that contribute to strategic asset allocation decisions and to present the rationale for the ranges and probabilities of potential outcomes. This analysis discusses our global outlook from the perspective of a U.S. investor with a dollar-denominated portfolio.

### Global outlook summary

### Global economy: Stabilization, not stagnation

Since the end of the Global Financial Crisis, economic growth has fallen short of historical averages and consistently disappointed policymakers. Deflationary shocks have roiled the markets, and much of the world's bond market offers negative yields. Some analysts still believe the world is headed for Japanese-style secular stagnation. And yet the modest global recovery—at times frustratingly weak—has endured, proving the most ardent pessimists wrong.

With forecasters having downgraded global growth outlooks for at least five consecutive years, we believe that the risks to the consensus outlook of 3% are more balanced this year. We anticipate "sustained fragility" for global trade and manufacturing, given China's ongoing rebalancing and the need for structural business-model adjustments across emerging-market economies. We do not anticipate a Chinese hard landing in 2017, but we are more bearish than consensus on China's medium-run growth prospects.

Our growth outlook for developed markets remains modest but steady. Increasingly sound economic fundamentals supported by U.S. and European policy should help offset weakness in the United Kingdom and Japan. For the United States, 3% GDP growth is possible in 2017, even as job growth cools. Our longheld estimate of 2% U.S. trend growth is neither "new" nor "subpar" when accounting for lower population growth and exclusion of the consumer-debt-fueled boost to growth between 1980 and the Global Financial Crisis.

#### Inflation: Global disinflationary forces waning for now

Many developed economies will struggle to consistently achieve 2% core inflation due to a combination of depressed inflation expectations, excess capacity and structural falls in some prices associated with digital technology and excess commodity capacity in China and elsewhere. That said, some of the most pernicious deflationary forces are cyclically moderating. U.S. core inflation should modestly "overshoot" 2% in 2017, prompting the U.S. Federal Reserve to raise rates. U.K. inflation is also set to overshoot following the post-Brexit depreciation of sterling. By contrast, euro area inflation will only return to target levels gradually.

# Monetary policy and interest rates: *Central banks grapple with their limits*

The U.S. Federal Reserve is likely to pursue a "dovish tightening," raising rates to 1.5% in 2017 while leaving the federal funds rate below 2% through at least 2018.

Elsewhere, further monetary stimulus seems possible, but its benefits may be waning and, in the case of negative interest rates, potentially harmful to the very same credit-transmission channel that monetary policy attempts to stimulate. Even so, the European Central Bank (ECB) and Bank of Japan (BoJ) could yet add to the quantitative easing implemented in 2016.

Chinese policymakers have the most difficult task of engineering a "soft landing" by lowering real borrowing costs and the real exchange rate without accelerating capital outflows. The margin of error is slim, and policymakers should continue to provide fiscal stimulus to the economy this year to avert a hard landing. The most important policy measure we are monitoring is the pace of reforms for China's state-owned enterprises, which are currently key sources of overinvestment and deflationary excess capacity.

### Investment outlook: *Muted, but positive given low-rate reality*

Vanguard's outlook for global stocks and bonds remains the most guarded in ten years, given fairly high equity valuations and the low-interest-rate environment. We don't expect global bond yields to increase materially from year-end 2016 levels.

Bonds. The return outlook for fixed income remains positive yet muted. For example, our "fair value" estimate for the benchmark 10-year U.S. Treasury yield still resides near 2.5%, even with two to three nearterm increases in the policy rate. As we stated in 2015, even in a rising-rate environment, duration tilts are not without risks, given global inflation dynamics and our expectations for monetary policy. Recent low volatility and compressed corporate bond spreads point to credit risks outweighing those of duration.

Stocks. After several years of suggesting that low economic growth need not equate with poor equity returns, our medium-run outlook for global equities remains guarded in the 5%–7% range. That said, our long-term outlook is not bearish and can even be viewed as positive when adjusted for the low-rate environment.

Asset allocation. Vanguard's outlook for portfolio returns is modest across all asset allocations when compared with the heady returns experienced since the depths of the Global Financial Crisis. This guarded but not bearish outlook is unlikely to change until we see a combination of higher short-term rates and more favorable valuation metrics. The investment environment for the next five years may prove more challenging than the previous five, underscoring the need for discipline, reasonable return expectations, and low-cost strategies.

#### Indexes used in our historical calculations

The long-term returns for our hypothetical portfolios are based on data for the appropriate market indexes through September 2016. We chose these benchmarks to provide the best history possible, and we split the global allocations to align with Vanguard's guidance in constructing diversified portfolios.

U.S. bonds: Standard & Poor's High Grade Corporate Index from 1926 through 1968; Citigroup High Grade Index from 1969 through 1972; Lehman Brothers U.S. Long Credit AA Index from 1973 through 1975; and Bloomberg Barclays U.S. Aggregate Bond Index thereafter.

**Ex-U.S. bonds:** Citigroup World Government Bond Ex-U.S. Index from 1985 through January 1989 and Bloomberg Barclays Global Aggregate ex-USD Index thereafter.

**Global bonds:** Before 1985, 100% U.S. bonds, as defined above. After 1985, 80% U.S. bonds and 20% ex-U.S. bonds, rebalanced monthly.

U.S. equities: S&P 90 Index from January 1926 through March 1957; S&P 500 Index from March 1957 through 1974; Dow Jones Wilshire 5000 Index from 1975 through April 2005; and MSCI US Broad Market Index thereafter

Ex-U.S. equities: MSCI World ex USA Index from January 1970 through 1987 and MSCI All Country World ex USA Index thereafter.

**Global equities:** Before 1970, 100% U.S. equities, as defined above. After 1970, 70% U.S. equities and 30% ex-U.S. equities, rebalanced monthly.

# I. Global economic perspectives

## Global economic outlook: Low growth, not stagnation

Since the end of the Global Financial Crisis, economic growth rates have fallen short of historical norms (see Figure I-1a), and interest rates have hovered at historical

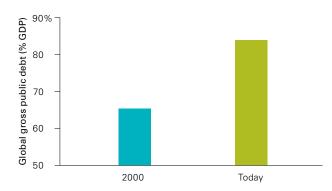
Figure I-1. The global economic backdrop

a. Low growth persists across the globe



Source: Vanguard calculations based on data from the International Monetary Fund (IMF) World Economic Outlook (2016).

c. Debt levels have risen



**Source:** Vanguard calculations based on data from the IMF *World Economic Outlook* (2016).

lows (Figure I-1b) despite increasingly high levels of debt (Figure I-1c). A significant share of the world's government bonds have negative yields. With 80% of the world economy at full employment, real wage growth nevertheless remains low and growing income inequality remains an issue in developed markets (Figure I-1d).

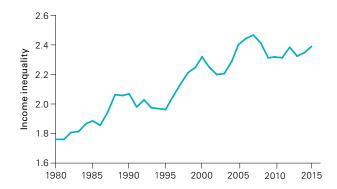
Policymakers' aggressive efforts to boost growth and counteract deflationary shocks have become exercises in disappointment. Stubbornly low growth

b. Interest rates remain low, but may have bottomed



Source: Vanguard calculations based on data from Bloomberg.

 $\mbox{d.}\mbox{ Income inequality in developed markets continues to climb}$ 



**Notes:** Income inequality is measured by the inverted Pareto Lorenz coefficient of the G7 (Canada, France, Germany, Italy, Japan, the United Kingdom, and the United States)

**Source:** Vanguard calculations based on data from The World Wealth and Income Database and the IMF *World Economic Outlook* (2016).

has raised concerns that the global economy is settling into a Japanese-style secular stagnation. These concerns reflect a misunderstanding of the structural forces that have shaped growth, inflation, and interest rates and will continue to do so in the years ahead.

As in the 2015 and 2016 editions of *Vanguard's Economic and Investment Outlook*, we maintain that low growth reflects slowing productivity and unfavorable demographics. Interest rates, meanwhile, have also been depressed by expanding globalization and by waves of technological disruption and the challenges of a burgeoning digital economy (see Figure I-2).

Not only do these structural forces provide a coherent explanation of pre-crisis growth trends and world interest rates, but they also can reconcile currently low growth rates with full employment in most developed markets. And, although a secular stagnation view hinges on global demand weakness and thus calls for more monetary or fiscal policy stimulus, a structural view provides an intuitive explanation for the increasing ineffectiveness of such policies.<sup>1</sup>

In the near term, those structural drivers will continue to restrain global growth. Although the deleveraging cycles in the developed economies—including the United States, Japan, and Europe—have progressed, many emerging markets have barely started the deleveraging process. Meanwhile, the influence of unfavorable demographics and weaker productivity growth is unlikely to be reversed soon.

Central banks across the globe have reached a critical stage. They're bumping up against the limits of monetary policy, which is generating diminishing benefits and increasing risks (see *Vanguard Global Macro Matters—Monetary Policy Is (Barely) Carrying the World*, 2016). As policymakers recognize that strategies such as negative interest rates are an insufficient response to forces that are neither cyclical nor a reflection of weak demand, they will curtail additional stimulus, and in the United States nudge short-term interest rates higher.

Figure I-2. Long-term structural forces intersect to shape growth, policy, and interest rates



<sup>1</sup> Infrastructure spending is an exception, as public investment in infrastructure would be recommended under either view. Under a secular stagnation view, infrastructure spending could provide a short-term demand-side boost no different from any other expansionary fiscal policy. Under our structural view, infrastructure spending could increase the long-term productive capacity of the economy and raise potential labor productivity growth, as well as potential GDP.

The process will unfold at different times in different regions. In the United States, the right course for the Federal Reserve is to continue its "dovish tightening" by raising short-term rates deliberately to 1.5% in 2017 and reducing its long-term rate projections toward 2.5%, a level more consistent with an unlevered-growth world.

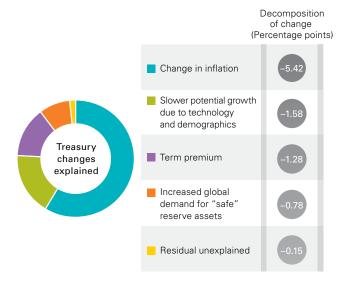
In Japan, where unemployment is already low, the extensive use of aggressive cyclical policies has done little to spur growth or inflation. It may be time to put these policies away and focus on structural issues such as a bifurcated labor market (see *Vanguard Global Macro Matters—Japan: The Long Road Back to Inflation*, 2015). In Europe, by contrast, high unemployment and low capacity utilization suggest there may still be opportunities for aggressive stimulus to awaken the economy from its cyclical slumber.

However, our outlook for long-term interest rates depends more on the direction of these structural forces than on the next move in central bank policy rates (see Figure I-3). When we evaluate the forces' longer-term paths, we see that although they will most likely keep interest rates considerably lower than in the past three decades, these drivers are unlikely to drive rates lower.

We believe that potential global growth could pick up modestly over time. Our expectation is based on the potential for a rebound in productivity growth as new digital technologies are better utilized and a slight recovery in the labor force as the baby boom generation finishes transitioning to retirement. Meanwhile, the combination of an aging population entering the spend-down phase of its investment life cycle (see Figure I-4a), the secular slowdown in emerging markets and China resulting in lower trade surpluses and less accumulation of U.S. Treasury reserves (Figure I-4b), and a continued increase in global debt levels (Figure I-4d) could put some upward pressure on rates. At the same time, the ever-falling cost of technology could serve to anchor both inflation and yields in the long term (Figure I-4c).

Figure I-3. Drivers of U.S. interest rates since the 1980s

Decline in inflation has been the key



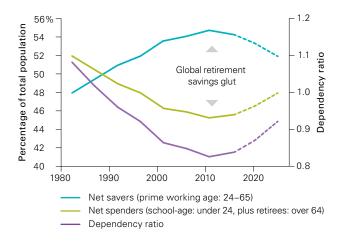
Notes: The decomposition of changes in real equilibrium interest rates is based on the sequential application of three models, which are presented in the sources. Source: Vanguard Investment Strategy Group calculations based on data from Holston, Laubach, and Williams (2016) and the U.S. Congressional Budget Office Budget and Economic Outlook (2016).

The central tendency of our projections does not include a significant departure from past norms, but world real interest rates somewhere near the 115-year historical range of 0.6%–1.4% are entirely possible in years to come.<sup>2</sup> Despite potentially heightened volatility during the transition from today's extreme levels of policy rates toward modestly higher rates, we remain cautiously optimistic about the long term. An equilibrium interest rate that is positive in inflation-adjusted terms means that investors should be reasonably compensated for saving and investing, justifying our modest, yet positive, long-term real return outlook for cash and bonds.

<sup>2</sup> The 0.6%—1.4% range corresponds to the interdecile range around the historical median estimate of 1%, based on Dimson Marsh Staunton data for real cash rate for the 115-year period 1900—2015.

Figure I-4. Structural drivers could nudge interest rates higher

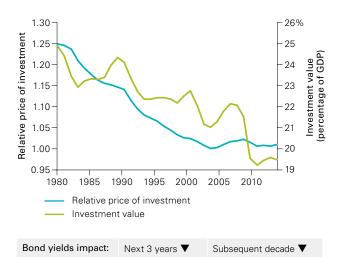
a. Global baby boomers begin to spend net savings



Bond yields impact: Next 3 years ◀▶ Subsequent decade ▲

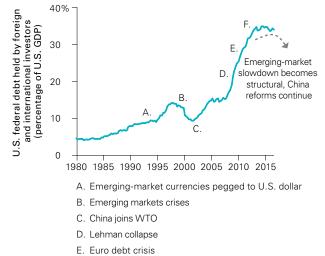
Source: Vanguard calculations based on data from the U.S. Census Bureau.

### c. Cheaper technology lowers investment cost



 ${\bf Source:}$  Vanguard calculations based on data from the Bureau of Economic Analysis and the IMF.

b. Emerging markets' structural reforms may alleviate global imbalances

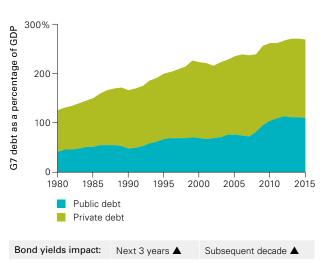


F. China begins rebalancing

Bond yields impact: Next 3 years ◀▶ Subsequent decade ▲

Source: Vanguard calculations and U.S. Department of the Treasury.

### d. A large debt overhang persists



**Source:** Vanguard calculations based on data from the IMF *World Economic Outlook* (2016) and The World Bank World Development Indicators database.

### Global growth outlook: Policy risks on the rise

We expect the global economy to continue growing around its recent trend of about 3%–4% amid geopolitical uncertainties and long-term structural challenges such as slowing productivity growth and demographic headwinds in many advanced economies. Our proprietary global leading indicators dashboard is a statistical model based on over 1,000 economic indicators from 24 countries covering 80% of the world's GDP. As **Figure I-5a** shows, it points to continued modest growth.

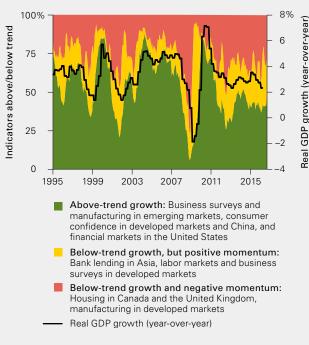
Geopolitical and policy uncertainty in developed markets could weigh on sentiment and investment. We expect advanced economies to continue their low-growth trend in 2017. We expect lower but more stable growth to persist in emerging markets. Loose monetary policy, combined with expansionary fiscal policy, should support growth in emerging Asian economies. Growth in emerging European economies should improve, as Russia may emerge from recession, while Latin American economies may have found a bottom in 2016.

We use our proprietary indicators to estimate a distribution of potential scenarios for global growth in 2017, as shown in **Figure I-5b**. The central tendency falls a bit below the International Monetary Fund (IMF) forecast of 3.4%. The odds of growth falling below the central tendency are higher than the odds of a sustained rebound above 4%.

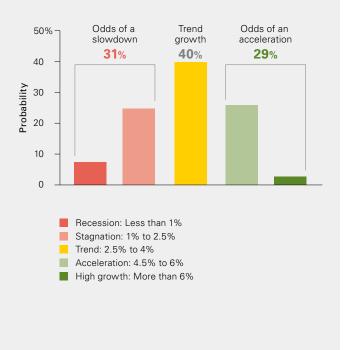
Key tail risks to watch for are policy-related events in developed markets (European elections, Brexit negotiations, and the rollout of a U.S. trade renegotiation agenda) and the geopolitical environment in emerging markets (for instance, unpredictable policies in the Philippines, Russia's foreign policy adventures, political uncertainty in South Africa, and ongoing political and economic uncertainty in Venezuela).

Figure I-5. Vanguard's proprietary economic indicators dashboard implies global growth slightly below consensus

a. Global economic indicators point to modest growth



b. Global growth estimate is slightly below broad expectations



**Note:** The distribution of growth outcomes was generated by bootstrapping the residuals from a regression based on a proprietary set of leading economic indicators and historical data estimated from 1990 to 2015 and adjusting for the time-varying trend growth rate.

Source: Vanguard calculations based on data from the IMF and Thomson Reuters Datastream.

### United States: Resiliency in the midst of global weakness

In spite of a rocky start to 2016, and even recession fears, the U.S. economy remains firmly on a long-term growth path of about 2% a year. We maintain our longheld view of resiliency for the U.S. economy.

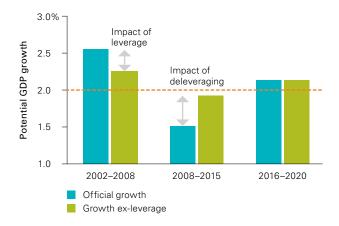
We continue to believe it is important to disentangle the structurally lower trend growth of 2% (compared with 3.25% average growth since 1950) from the short-term cyclical concerns of a weak economic recovery and the need for more policy responses. As previously mentioned, cyclical policy responses, such as monetary policy, are not well-equipped to influence the economy's structural forces in a meaningful way.

Lower-than-historical growth in the United States is our base case for 2017 and beyond. Such growth, however, should be viewed as fundamentally sound rather than abnormally low after accounting for structurally lower population growth and excluding the consumer debtfueled boost to growth between 1980 and the Global Financial Crisis (see Figure I-6).

With the United States already at full employment, we expect the unemployment rate and other broader measures of labor market slack to remain tight in 2017 (see Figure I-7 on page 12), while the pace of employment growth (currently averaging 180,000 jobs a month) continues to moderate to a level closer to the net flow of entrants to the labor force (80,000–100,000, based on population growth and labor force participation trends).

A slowdown in job growth through 2017 may raise some recession concerns, but a decrease in job growth is expected at this stage of the U.S. business cycle. Under this view, a job-growth slowdown would be offset by a much-needed increase in labor productivity growth, resulting in stable GDP growth in 2017. As productivity increases, workers may continue to experience modest gains in terms of inflation-adjusted wage growth. Core inflation should rise to 2% and wage growth to 3% this year (see Figure I-8a on page 12).

Figure I-6. Debt distorts: Without leverage 2% growth is normal

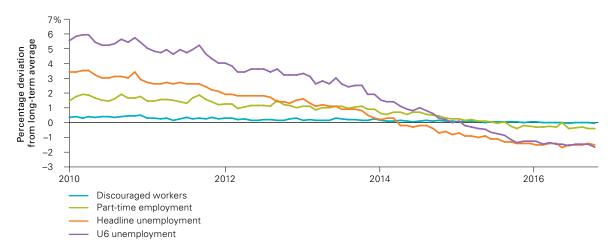


**Notes:** The official potential GDP growth estimate reflects U.S. Congressional Budget Office data. The potential GDP growth ex-leverage estimate factors in the estimated effects of consumer debt on private domestic demand components of the GDP

**Source:** Vanguard calculations based on data from the U.S. Congressional Budget Office and the U.S. Bureau of Economic Analysis.

Our tame inflation outlook derives also from weighing the effect of the long-term structural forces of technology and globalization on consumer prices. In the short term, inflation drags from oil prices and a stronger dollar continue to abate. However, long-term structural trends reflected in falling prices for technology and imports, particularly tradable goods, continue to restrain overall core inflation metrics. As Figure I-8b shows, the impacts of technology and globalization have been in play since well before the Global Financial Crisis and are not expected to abate any time soon.

Figure I-7. The labor market should remain tight; a slight slowdown in jobs is to be expected

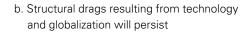


Note: The long-term average for discouraged workers represents the period from January 31,1994, through October 31, 2016; for all other categories, the period begins January 31,1980.

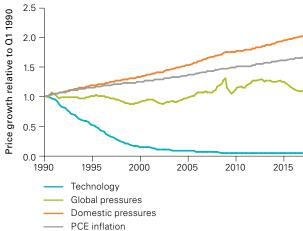
Source: Vanguard calculations based on data from the U.S. Bureau of Labor Statistics and Moody's Analytics.

Figure I-8. Inflation heating up, but not too hot

a. Real wage gains and inflation are closing in on longterm trend







Notes: The wage average represents the monthly mean of year-on-year percentage changes in total private hourly earnings, Atlanta Federal Reserve Bank wage tracker, and the Employment cost index: wage and salaries index. The inflation average is the monthly mean of year-on-year percentage changes in core CPI and core PCE. The axes are aligned according to estimates of the inflationary level of wage growth. The productivity growth and inflation target represents a 2% inflation target plus a hypothetical 1% growth in productivity.

Source: Vanguard calculations based on data from the U.S. Census Bureau, the U.S. Bureau of Labor Statistics, the U.S. Bureau of Economic Analysis, the Federal Reserve Bank of Atlanta, and Moody's Analytics.

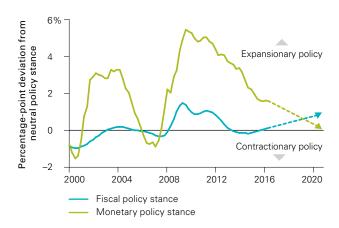
These forces, along with the Fed's hard-won credibility for anchoring inflation expectations, have resulted in the U.S. economy spending most of the time below the 2% inflation target since the 1990s (in 64% of the core personal consumption expenditure monthly inflation readouts since January 1990). This fact should not be overlooked when evaluating adequate timing for the Fed's rate normalization.

The appropriate course for the Fed is to further its pursuit of a "dovish tightening" by raising short-term rates deliberately to 1.5% in 2017, while also lowering its long-term "dots" closer to 2.5%.<sup>3</sup> This approach should short-circuit the negative feedback loop of the prospects for an even-stronger U.S. dollar undercutting growth and rattling global financial markets.

A gradual increase in the federal funds rate would not be a real tightening but rather would be a removal of monetary accommodation. As illustrated in **Figure I-9**, monetary policy will remain expansionary even as rates increase. Meanwhile, the easing of fiscal policies, either tax cuts or infrastructure spending, may help support the transition over the medium term.

Our 2017 U.S. outlook is not without tail risks (see Figure I-10). Although the U.S. economy is unlikely to accelerate materially above 3%, the short-term risks to both inflation and growth are tilted toward the upside, given the fading effects of weaker commodity prices, inventory overhang, the stronger dollar, and the prospects for fiscal stimulus.

Figure I-9. Time to pass the baton of policy support



**Notes:** Monetary policy stance is measured by the percentage-point difference between the neutral real short rate and the real effective federal funds rate. Fiscal policy stance is based on the standardized budget deficit (excluding automatic stabilizers). Fiscal policy stance is measured as the percentage-point deviation of this deficit from its historical average.

**Source:** Vanguard Investment Strategy Group calculations based on data from Holston, Laubach, and Williams (2016), the Board of Governors of the Federal Reserve System, and the U.S. Congressional Budget Office.

At the same time, the odds of a recessionary scenario are not negligible, particularly as the U.S. economy enters its eighth year of expansion since the cycle trough in the summer of 2009. Although "expansions don't die of old age," markets will remain highly sensitive to unexpected shocks that could bring about recessionary fears. (See the text box "What could trigger the next U.S. recession?")

Figure I-10. A probabilistic view of the U.S. outlook: Tail risks have increased

Scenarios	Cyclical acceleration	Status quo	Recession	Stagflation
Probabilities	35%	3 <mark>5%</mark>	20%	10%
Growth	~3.0%	2.0%	Less than 0%	~1.0%
Core inflation	2%-2.5%	1.5%-2%	Less than 1%	3% or more
Federal funds rate (year-end 2017)	>1.5%	1.5%	Back to 0%	1.5%

<sup>3 &</sup>quot;Dots" refers to charts published by the Federal Open Market Committee (FOMC) in the Fed's Summary of Economic Projections, showing points where FOMC participants, who are kept anonymous, believe the federal funds rate should be over the next few years, in the absence of economic shocks.

### What could trigger the next U.S. recession?

The U.S. economy has been expanding for seven years, more than doubling the average length of an expansion (38 months).

However, as the saying goes, "expansions don't die of old age," meaning that recessions are more than just statistical regularities of a predetermined business cycle. In reality, recessions are brought about by shocks that amplify the dislocations and excesses that build up over time during the expansion. In some instances, it takes just a relatively small shock to prick the bubble and kick-start the unwinding of such misallocations in one sector of the economy; this in turn typically spills over into broader demand weakness and pessimistic business sentiment, affecting hiring and investment decisions across the economy.

But what could be some economic triggers? Here are three possibilities, in no particular order:

### The collapse of global trade

Causes could be a sharp move toward trade protectionism in the United States and a trade war; gridlock and the breakdown of Brexit negotiations within the European Union; and uncertainty surrounding anti-EU movements in euro-area countries, particularly the French and German elections.

#### Aggressive monetary policy

A sharp acceleration of rate hikes through 2017 could be triggered by an unforeseen flare-up in inflationary pressures and a rise in long-term rates due to expansionary fiscal policy (extensive infrastructure spending and tax cuts). This in turn could cause dislocation in asset markets and affect investor sentiment and confidence.

### A U.S. stagflation scenario

Depending on the extent and timing of U.S. immigration and antitrade policies, a supply-side negative shock with higher labor costs and higher imported input costs could lead to cost-push inflation. Adding cost-push inflation to the potential demand-pull inflation from expansionary fiscal policies and rising budget deficits could result in rising inflation and long-term interest rates.

### China "hard landing " and systemic financial crisis

Capital outflows intensify in spite of capital controls, leading to a collapse in the yuan and affecting key sectors of the Chinese economy, such as real estate, local government finances, and the stock market. Global spillovers affect emerging markets via trade linkages and developed markets via financial volatility and increased risk aversion.

### China: Balancing the risks of its rebalancing

On the back of the aggressive credit extension and infrastructure spending in 2016, economic growth in China has stabilized, led by a modest recovery of the "old economy" such as metals and real estate (Figure I-11). Nonetheless, the protracted slowing trend of recent years is unlikely to be reversed any time soon, given secular and structural drags including industrial overcapacity, unfavorable demographics, and falling productivity growth. Thus, we expect real GDP growth to fall further in 2017, especially as the authorities restrain China's credit growth amid property market restrictions.

Although the official growth target is likely to hover around 6%–7%, our underlying proprietary indicators are pointing to a 5% "real-feel" growth. The slower pace would also be healthier, as the economy would continue to rebalance away from investment and manufacturing toward the "new economy," a consumption and service-driven growth model.

Although market concerns about China's weak growth outlook and elevated debt level could re-emerge, the likelihood of a hard landing is relatively low in the near

term, as the debts are largely domestically owned and China has a strong policy buffer to mitigate the downside risk (Figure I-12 on page 16). The policy agenda remains in a "fighting retreat" mode. Recognizing the secular and structural nature of the slowdown, Chinese policymakers are more amenable to a lower but gradual growth trajectory. They would remain vigilant and ready to fight when downside risk emerges, but they would hold off or even withdraw some stimulus when the growth picture stabilizes. Therefore, macroeconomic volatility would stay low in the near term.

The true risk lies in the medium to long term. Policymakers' ammunition could gradually be exhausted, and they have arguably the most difficult task of engineering a soft landing by lowering real borrowing costs and the real exchange rate without accelerating capital outflows.

So far, China has chosen to tighten control on capital outflows. However, this does not offer a permanent solution, and capital account liberalization remains a crucial part of China's structural reforms. Indeed, without effective market-oriented reforms to ensure that investment spending flows toward the most

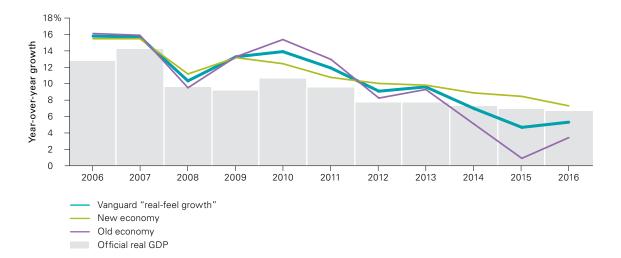


Figure I-11. The Chinese economy is experiencing a protracted slowdown and a gradual rebalancing

**Notes:** New economy refers to sectors that require higher skill levels and are more private-led and less capital-intensive. Old economy refers to sectors that require relatively low skill levels and are more state-led and more capital-intensive. Vanguard real-feel growth is the average of the new and old economy indexes, assuming equal weight to the aggregate economy. Data for 2016 represent the simple average from January to September 2016.

Sources: Thomson Reuters Datastream, CEIC Data, Bloomberg, and National Bureau of Statistics of China.

Figure I-12. Most of China's debt is held domestically and has a sufficient near-term policy cushion

	External vulnerability				Domestic policy cushion			
	External debt (% of GDP)	Total reserves (% of GDP)	Current account balance (% of GDP)	Currency peg	Nominal policy rate (%)	Inflation (%)	Fiscal balance (% of GDP)	Government debt (% of GDP)
Average during past emerging markets crises	42.8	7.7	-2.5	Y	27.5	20.6	-1.8	57.8
Worst 25th percentile	52.0	4.0	-3.7	Y	16.0	16.9	-4.1	71.2
China today	15.9	29.6	2.1	N	1.5	1.8	-2.3	43.5

Notes: Emerging markets crises and years are: Brazil in 2002, Hungary, Malaysia, South Africa, Turkey, Indonesia, and South Korea in 1997, Mexico in 1994, Argentina in 2001, and Russia in 1998. Fiscal balance data for Turkey are for 1998. Malaysia central government debt data are for 1995. China nominal policy rate is one-year deposit rate. China fiscal deficit is central government fiscal deficit.

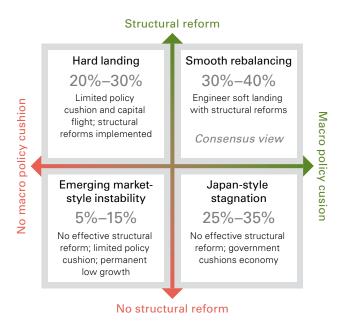
Sources: World Bank, national central banks, national government websites, and Vanguard.

productive uses of capital, avoiding misallocation and overinvestment in certain sectors, higher financial risk will be pushed into the future.

China has approached a crossroads in its transition, as it must balance near-term economic and social stability against long-term growth sustainability while keeping financial risk at bay. The tension between the short-term policy cushion and the long-term necessity for structural reforms can easily tip China from one growth scenario to another, as detailed in **Figure I-13**.

We see an above 50% chance that China will be able to avert a hard landing or a systematic financial crisis down the road, and an above 50% probability that the government will successfully push for structural reforms in a timely manner. Although we are cautiously optimistic about China's future in the long term, the outlook for its economy will be a consequence of many complex, deep-rooted factors both domestic and external that will continue to become clearer with time. Thus, close monitoring of China's development on the economic, financial, policy, and social fronts is warranted.

Figure I-13. Four scenarios and probabilities for China's medium-term growth outlook



Although any large-scale stimulus plan appears unlikely in 2017, Chinese authorities are likely to provide some monetary and fiscal support, in a bid to cushion against the downside risks and avert a hard landing. The government could continue to focus on the fiscal side, especially on infrastructure investment through various funding channels, including public-private partnership and policy bank lending, to offset part of the weakness in business spending.

Despite modest depreciation of the renminbi against the U.S. dollar, the authorities could be more prudent on the monetary front. In particular, the room for further interest rate and required reserve ratio cuts is limited, given higher commodity prices, a housing market rally, an expected U.S. Fed rate hike, and persistent capital outflow pressure. Meanwhile, China's 19th National Party Congress will be held in the second half of 2017; it concludes the current round of leadership turnover at both the central and local government levels. Hopefully, this could enable the government to lean toward addressing long-term issues rather than focusing on maintaining short-term stability.

### Japan: Fighting against looming policy limits

Nearly four years into its bid to reflate the Japanese economy, Abenomics has reached a critical stage as the overreliance on monetary policy has generated diminishing benefits and increasing risks. Despite further asset purchases and the introduction of a negative interest rate policy (NIRP) this year, the yen strengthened against the U.S. dollar early in the year, economic growth remains sluggish, and deflation risk is on the rise again.

For 2017, we expect the economy to grow at 0.7%, modestly above its long-term 0.4% trend, and inflation could recover gradually toward 1%. Any rebound is unlikely to be significant, given the persistently strong

structural headwinds, which include a declining and aging population, excessive labor market duality, weak productivity growth, and high debt levels.

As the authorities remain committed to reviving economic growth and inflation, we expect further monetary easing and fiscal stimulus next year. However, those stimulus measures are likely to remain modest, given limited room for policy maneuvering, and their cost effectiveness will be questionable.

As the BoJ is quickly approaching the limit of its monetary easing, it could take a more gradual and flexible approach in 2017, trying to strike a balance between accelerating inflation and ensuring financial stability. We expect modest expansion of purchases of risky assets such as ETFs and J-REITs, but further interest rate cuts appear less likely.

Meanwhile, the fiscal stimulus package announced in August 2016 is likely to have only a moderate impact on real economic growth in 2017. In fact, a closer look at Japan's fiscal stimulus programs since the early 1990s reveals that they have been increasingly reliant on public consumption rather than investment, with little impact on private investment growth (Figure I-14 on page 18). Research found that the marginal productivity of capital and hence fiscal multipliers for public investment have declined over time in Japan, given the overinvestment and the relatively large preexisting public capital stock.

While the more radical policy of providing "helicopter money" is still on the table and could more effectively change the inflation expectation, the probability of this happening in our view is small in the near term as it would entail unpredictable economic risks, legal and political pressure, and significant damage to central bank independence and long-term fiscal discipline.

Cyclical policies, either on the monetary or fiscal front, are unlikely to offer the right solution to Japan's deep-rooted structural problems. More structural reforms, by raising the medium-term growth and inflation expectations and accelerating private credit and investment growth, could improve the effectiveness of fiscal and monetary policies. Unless there is a breakthrough on structural reforms, we don't expect to see a significant boost to the growth outlook over the medium term.

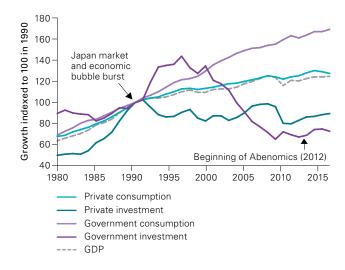
### Europe: Year 1 A.B. (After Brexit)

Britain's decision to leave the European Union will have a significant influence on the U.K. economy. The long-run impact on U.K. living standards is likely to be significantly negative, according to a majority of economists' estimates. But there is considerable uncertainty about the terms of the United Kingdom's departure. A "soft" Brexit, with the country remaining a member of the EU single market, would probably be less costly; a "hard" Brexit, more likely at this stage, would be worse, with immigration controls leading to restrictions on the ability of U.K. firms to sell products and services into the EU. This more severe scenario would most likely lead to an eventual drop in GDP of 5% or more (see Figure I-15b).

The immediate short-run effects of the Brexit vote are also negative, as the uncertainty may lead firms and households to delay spending plans. We expect continuing weakness in spending, with an overall effect of about 2%–3% of GDP—at the lower end of expectations made in advance of the vote (Figure I-15a). This more muted effect is partly due to the marked depreciation of sterling, which should stimulate exports, as well as the robust past and anticipated monetary policy response by the Bank of England and the expected fiscal loosening from the government.

The euro-area economy will be affected as well. We have accordingly marked down our growth forecast for the euro area by about 0.2 percentage point in 2017, to 1.5%. The more important consequences for the euro area are political, if other countries should decide to follow suit and break away from the EU. General elections in France and Germany in 2017 will more definitively indicate how

Figure I-14. Japanese fiscal policy is unlikely to provide a strong boost to private demand



Sources: CEIC Data, Vanguard.

serious this risk is. The euro area's slow and incomplete recovery from the sovereign debt crisis would be enhanced by more integration, not less, but such developments will most likely be sidelined while political attention is diverted by Brexit.

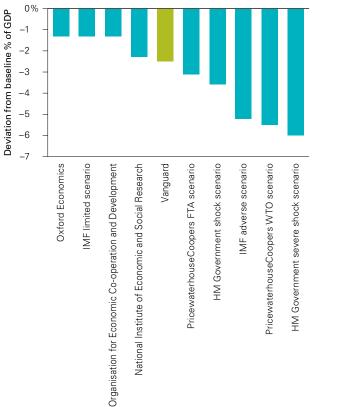
The burden of policy stimulus in the euro area is currently being borne almost exclusively by the ECB, whose quantitative easing program is providing a weak but positive stimulus to euro-area growth. Even so, headline inflation remains below 1%, while core inflation is not expected to return to the 2% inflation target until beyond the ECB's three-year forecast horizon. As a consequence, the ECB is expected to extend its asset purchases of €80 billion a month past March 2017.

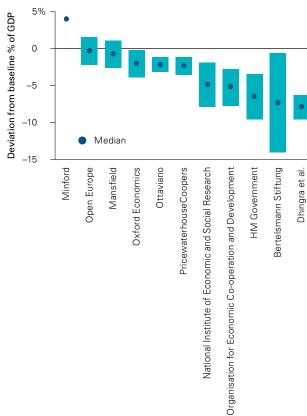
There is no doubt that policy outcomes would be improved if fiscal policy played a more supportive role. After earlier years of acting as a strong drag, the net impetus from fiscal policy has been positive in 2016, although the chances of significant additional stimulus in the years ahead are relatively low.

Figure I-15. Negative implications of Brexit may play out over the long term

### a. Short-run estimated effects on GDP

### b. Long-run estimated effects on GDP





Notes: All values in Figure I-15a are for 2018, except HM Government scenarios, which are for fiscal year 2017–18, and PricewaterhouseCoopers scenarios, which are for 2020. Figure I-15a shows the total impact on GDP by year-end 2018, relative to a no-Brexit scenario. Figure I-15b shows the total impact on GDP by year-end 2030, relative to a no-Brexit scenario.

Source: International Monetary Fund (2016); Kierzenkowski et al. (2016); HM Treasury (2016b); PricewaterhouseCoopers (2016); Baker et al. (2016).

# II. Global capital markets outlook

Vanguard's outlook for global stocks and bonds remains the most guarded since 2006, given the low-interest-rate and low-earnings-yield environment. We view the global low-rate environment as secular, not cyclical. Although low rates are the anchor for the asset class forecasts, our outlook also includes simulations of portfolio performance in alternative interest rate regimes. We encourage investors to evaluate the role of all asset classes from a perspective of balance and diversification rather than outright return.

### Global fixed income markets: Positive but muted

The return forecast for fixed income is positive but muted. As displayed in **Figure II-1**, the expected ten-year median return of the global fixed income market is centered in the 1.5%–2.5% range.

This result is near current benchmark yields and thus most closely resembles the historical bond returns of the 1950s and 1960s, lower than our return expectations just six years ago. High-grade or investment-grade bonds act as ballast in a portfolio, buffering losses from riskier assets such as equities. The aggregate U.S. bond market, which includes credits and U.S. Treasuries, has a ten-year median expected return centered in the 1%–3% range (Figure II-2).

### U.S. interest rates: Overvalued to fairly valued

Our estimates of the fair value of the 10-year U.S. Treasury bond yield are near 2.5%, as illustrated in Figure II-3 (see page 22). At the time of this publication, yields have transitioned from overvalued territory to within the fair-value range, given the recent post-election spike in rates. Based on our estimates of thefundamental drivers of Treasury bond yields, the main factor behind this lowered expectation for longer-term rates is the structural deceleration scenario discussed throughout this paper. As the markets price in the lower trend growth and inflation, the terminal level for the federal

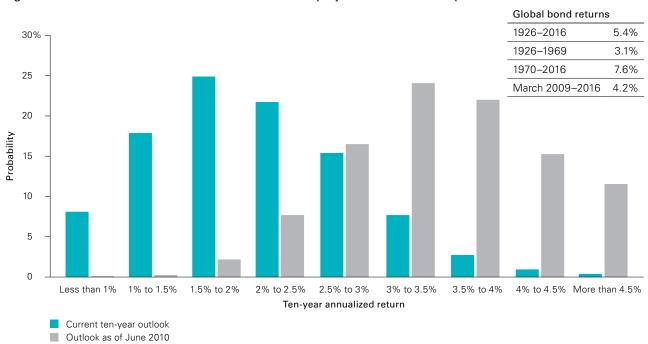


Figure II-1. Global fixed income outlook: Muted returns projected relative to the past

Notes: This figure displays the projected range of potential returns for portfolios of 70% U.S. bonds/30% ex-U.S. bonds, rebalanced quarterly, from 10,000 VCMM simulations as of September 2016. See "Indexes used in our historical calculations" on page 5 for details of benchmarks used for historical returns; see appendix section titled "Index simulations" for further details on asset classes shown here. March 2009 was the trough of the Global Financial Crisis.

Source: Vanguard.

Figure II-2. Bond market outlook: Rates and risk premiums add up to modest returns



Notes: Forecast corresponds to distribution of 10,000 VCMM simulations for ten-year annualized nominal returns as of September 2016 in USD for asset classes highlighted here. See appendix section titled "Index simulations" for further details on asset classes shown here.

Source: Vanguard.

funds rate gets revised downward, and with it all other rates across the maturity spectrum. This is because fair-value estimates of long-term Treasury bond yields are determined by the expected average short-term rate over the maturity of the bond (plus a term premium).

Thus, we see no bubble in Treasury securities. After the recent correction pushed back long-term interest rates closer to our fair-value range, current levels of Treasury yields appear justified based on fundamental drivers. The rise in long rates is likely to be gradual and is priced in by the markets.

### Cash and U.S. Treasury bonds: The term premium makes a difference

The bond market continues to expect a slow and gradual rise in U.S. Treasury yields, particularly at the short end of the yield–maturity curve and around its medium-term range. The long end of the yield curve is typically anchored to long-term inflation expectations, and hence long-term rates are not expected to rise

nearly as much as short-term rates. Our Vanguard Capital Markets Model® (VCMM) simulations show the ten-year return distributions of cash and of Treasury bonds (specifically, the Bloomberg Barclays U.S. Treasury Bond Index), with the medians appearing to be very similar, but with the median volatility projection for cash being lower than that of the Treasury index (see Figure II-2). This might make the return outlook for cash appear more attractive than that for Treasury bonds on a risk-adjusted basis. However, cash will likely yield a negative real return over the next few years, while the term premium of Treasury bonds is likely to generate a low, yet positive, real return. In general, a short-duration strategy entails substantial forgone income. Focusing solely on avoiding capital losses on long-term bonds ignores the fact that a steep yield curve produces significant income differences among duration strategies. A secondary benefit of holding high-quality fixed income (as represented by the Treasury bonds) in a portfolio is that the bonds act as ballast, buffering losses from riskier assets such as equities.

# Credit bonds: Risk premium still comes with equity correlation

The central tendency for U.S. credit bonds (specifically, the Bloomberg Barclays U.S. Credit Bond Index) is in the 2.0%–3.5% range, slightly higher than that for Treasury bonds. This reflects the higher risk of credit bonds (Figure II-2 shows a median volatility of 6.2%). However, one must keep in mind that spreads tend to widen in times of equity market stress, a reflection of the relatively high correlation with equities.

### High-yield bonds: More yield, more equity correlation

The central tendency for high-yield corporate bonds (specifically, the Bloomberg Barclays U.S. High Yield Corporate Bond Index) is in the 3%–5% range, which is higher than the central tendency for domestic credit bonds. We urge investors to be cautious in reaching for yield in segments such as high-yield corporates, not only because of the higher expected volatility (almost double that of credit bonds) that accompanies the higher

yield but also because of the segment's correlation to the equity markets. The sensitivity of spreads to the economic environment is much higher for high-yield corporate bonds than for higher-quality segments of the U.S. fixed income market, which also contributes to an increased investment risk.

### Treasury Inflation-Protected Securities (TIPS): Insurance continues to come at a cost

The expected median long-term return of a U.S. TIPS portfolio is lower than that of a similar-duration nominal Treasury portfolio by a modest amount that represents the estimated inflation-risk premium.

# Domestic versus international aggregate fixed income markets: Benefits of diversification remain

Although the central tendency of expected return for non-U.S. aggregate bonds appears to be slightly lower than that of U.S. aggregate bonds (see Figure II-2), we expect the diversification benefits of global fixed income

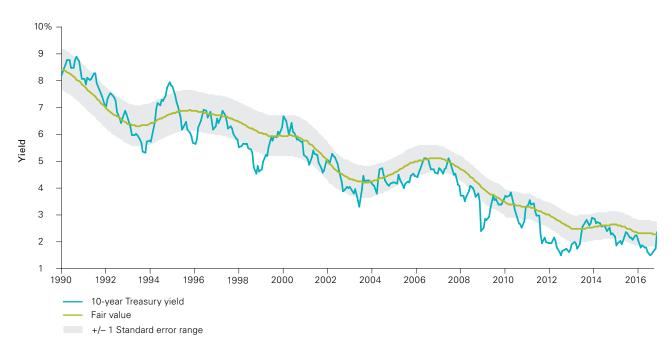


Figure II-3. Yield transitions from overvalued to fairly valued

**Notes**: Fair value (FV) of the 10-year Treasury yield is based on a simple ordinary least squares (OLS) regression model, which includes ten-year inflation consensus, one-year real GDP growth consensus, real federal funds rate (nominal FFR three-month inflation consensus), trailing inflation volatility, and trailing yield volatility. FV is a 1.0 standard error band around the 10-year Treasury yield. This estimation is as of November 23, 2016.

Source: Vanguard calculations based on Moody's Analytics and the Federal Reserve Bank of Philadelphia Survey of Professional Forecasters.

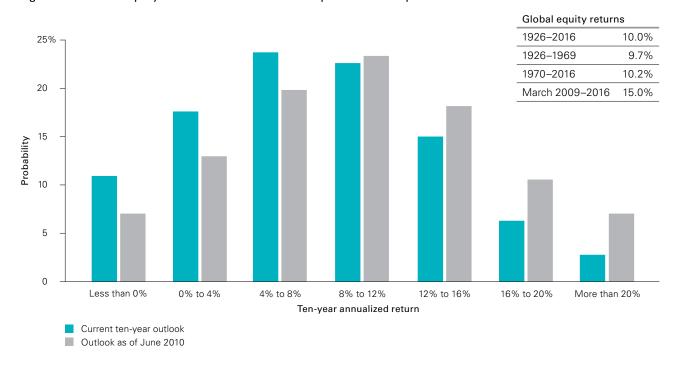
in a balanced portfolio to persist under most scenarios. Yields in most developed markets are at historically low levels, particularly in Europe and Japan, yet diversification through exposure to hedged non-U.S. bonds should help offset some risk specific to the U.S. fixed income market (Philips et al., 2014). Less-than-perfect correlation between two of the main drivers of bond returns—interest rates and inflation—is expected as global central bank policies are likely to diverge in the near term (Philips and Thomas, 2013).

### Global equity markets: Still guarded, but not bearish

Over the past several years, some investors have hypothesized that low economic growth would equate with poor equity returns. Vanguard's past outlooks have taken issue with this notion, which we have referred to as an investment fallacy of the economic new normal. Our research shows that market valuations are more important than economic growth for future expected stock returns. And despite tepid global growth, global equity returns have been robust in the five years through September 2016. Recent market performance has rewarded long-term investors who remained invested in the global equity market.

As a consequence of this strong past performance, our outlook for global equities remains guarded, in the 5%–8% range. As shown in **Figure II-4**, the central tendency of our VCMM simulations for ten-year expected returns for a global equity portfolio is below both the longrun historical annualized average return (10%) and our own forecasts from just five years ago (based on the June 2010 distribution).

Figure II-4. Global equity outlook: Muted returns compared with the past



Notes: The figure displays a projected range of potential returns for portfolios of 60% U.S./40% ex-U.S. equity, rebalanced quarterly, from 10,000 VCMM simulations as of September 2016. See "Indexes used in our historical calculations" on page 5 for details of benchmarks used for historical returns; see appendix section titled "Index simulations" for further details on asset classes shown here. March 2009 was the trough of the Global Financial Crisis.

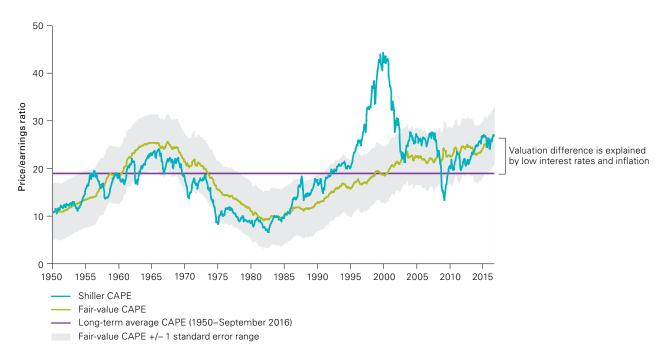
When returns are adjusted for future inflation, we estimate a 50% likelihood that a global equity portfolio will produce a 5% average real return over the decade ending 2026, in contrast with 6.8% per year for 1926–2016. As such, our long-term outlook is not bearish, and can even be viewed as positive when adjusted for the low-interest-rate environment.

# Equity valuations: Vanguard's proprietary 'fair-value' CAPE looks beyond historical averages

Our conservative outlook for the global stock market is based primarily on market valuations, such as price/ earnings (P/E) ratios. Some may wonder why our outlook is not more bearish. After all, widely followed market valuation metrics such as the Shiller cyclically adjusted price/earnings, or "CAPE," ratio are significantly higher than historical levels. When adjusted for lower expected growth, low interest rates, and low inflation, however, we would expect slightly higher equilibrium P/E ratios. This higher equilibrium level is the right benchmark for determining whether the market is overvalued or undervalued.

Figure II-5 compares Shiller's CAPE multiple (for the Standard & Poor's 500 Index) with Vanguard's proprietary fair-value CAPE estimate, which is based on the fundamental drivers of equity-market earnings yields, namely, interest rates and inflation expectations. In the late 1990s, for instance, the spread between our fair-value model and Shiller's CAPE estimate would have suggested a "bubble," in the same way that comparing Shiller's CAPE to its own long-term average would have. Today, on the other hand, we find that the traditional CAPE estimate is at a level similar to that of Vanguard's model, which adjusts for inflation expectations and low interest rates. Although conventional P/E ratios are high relative to historical averages, this historical comparison exaggerates signals of extreme stock market overvaluation; our framework suggests a central tendency for belowaverage nominal returns.

Figure II-5. Equity market does not appear 'overvalued' when adjusted for low rates and low inflation



Notes: Fair-value CAPE is based on a statistical model that corrects CAPE measures for the level of inflation expectations and for interest rates. The statistical model specification is a three-variable vector error correction (VEC), including equity earnings/yield (S&P 500), U.S. ten-year trailing inflation, and ten-year U.S. Treasury yield estimated over the period January 1940—September 2016.

Sources: Vanguard calculations based on data from Robert Shiller's website, at aida.wss.yale.edu/~shiller/data.htm; the U.S. Bureau of Labor Statistics; and the Federal Reserve Board.

### Global equities: Diversification benefits and attractive valuations

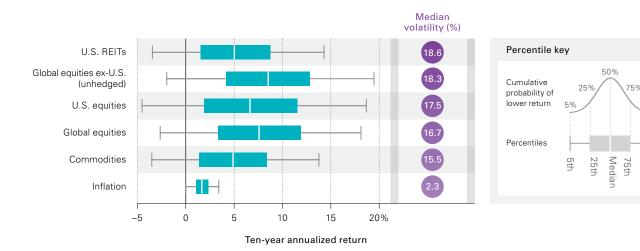
The expected return outlook for non-U.S. equity markets is modestly higher from a U.S. investor's perspective. A closer look at the long-term median expected return for U.S. equity versus global ex-U.S. equity (see Figure II-6) suggests that the expected U.S. equity market return may fall short of both its own historical average and the expected global ex-U.S. equity return. This result is a function of the current starting level of valuations (as shown in Figure II-5 and in Figure II-7 on page 26) as well as long-term trends indicating a decline for the U.S. dollar priced in by the markets, especially with respect to other developed markets such as Europe and Japan. A future decline in the U.S. dollar boosts international equity return projections (in USD).

Emerging-market valuations are low relative to developed markets, but this phenomenon is typical of riskier markets, as illustrated in Figure II-7. Thus, we caution investors against characterizing emerging-market equities as "cheap." Rather, we would encourage stock investors to stake their case for emerging markets in long-term portfolios on diversification benefits (Philips, 2014).

## Implications for balanced portfolios and asset allocation: Expect modest real returns

To examine the potential portfolio construction implications of Vanguard's range of expected long-run returns, **Figure II-8** (see page 28) presents simulated real return (inflation-adjusted) distributions for 2016–2026 and historical performance for three hypothetical portfolios ranging from more aggressive to more conservative: 80% equities/20% bonds, 60% equities/40% bonds, and 20% equities/80% bonds. The results have several important implications for strategic asset allocation, as discussed next.

Figure II-6. Widely dispersed potential returns necessitate setting reasonable expectations



Notes: The forecast corresponds to a distribution of 10,000 VCMM simulations for ten-year annualized nominal returns as of September 2016 in U.S. dollars for asset classes highlighted here. See the appendix section titled "Index simulations" for further details on asset classes shown here.

Source: Vanguard.

95%

95tl

Figure II-7. Emerging market valuations discount economic challenges



**Notes:** The figure displays price/earnings ratios with 36-month trailing average earnings. U.S. equities are represented by the MSCI US Index, Developed international equities are represented by the MSCI World ex USA Index, and Emerging markets equities are represented by the MSCI Emerging Markets Index.

Source: Vanguard calculations based on data from Thomson Reuters Datastream.

#### Modest outlook for investment returns

Amid widespread concern over the current low level of dividend and long-term U.S. Treasury yields, Figure II-8's real long-run return profile for balanced portfolios may seem better than expected. However, Vanguard believes it's important for investors to consider real return expectations when constructing portfolios, because today's low dividend and Treasury yields are, in part, associated with lower expected inflation than was the case 20 or 30 years ago.

Figure II-8 does show that the inflation-adjusted returns of a balanced portfolio for the decade ending 2026 are likely to be moderately below long-run historical averages (indicated by the yellow dots for 1926–September 2016). But the likelihood of achieving real returns in excess of those since 2000 for all but the most conservative portfolios is higher. Investors should take note that one of the key findings to our research points to a low probability of achieving returns similar to those achieved since markets bottomed in 2009.

Specifically, our VCMM simulations indicate that the average annualized returns of a 60% equity/40% bond portfolio for the decade ending 2026 are expected to center in the 3%–5% real return range, below the actual average real return of 6.0% for the same portfolio since 1926. Viewed from another angle, the likelihood that our portfolio would achieve at least the 1926–2016 average real return is estimated at approximately 29%, while the odds of attaining a higher real return than that achieved since 2000 (3.0%) are near 58% (Figure II-8c).

### Economic scenario-based portfolio construction strategies

In relation to the global economic perspective expressed earlier in this paper, we examine three yield-curve scenarios (low, moderate, and high), occurring over the next five years, in **Figure II-9a** (see page 30). Using our VCMM simulations, we are able not only to illustrate the effectiveness of various portfolio strategies designed for specific scenarios, but also to demonstrate the risks of these strategies when the scenario does not occur.

In a low-yield scenario, a suitable portfolio strategy would be to have a long-duration tilt or additional term premium (as represented by the Bloomberg Barclays U.S. Long Treasury Bond Index), as a drop in long-term rates would result in significant capital gains for the long-duration component of the portfolio. Conversely, a short-duration strategy with a degree of inflation protection would be a suitable strategy for a high-yield scenario, given a sharp rise in interest rates. If rates rise moderately, maintaining a diversified portfolio would be a prudent investment strategy.

Figure II-9b shows the allocation of optimal portfolios for each of the scenarios and confirms the portfolio strategy discussed above. The optimal portfolios vary exposure to the following four factors, or risk premiums: (1) equity risk premium, (2) term premium, (3) credit premium, and (4) inflation risk premium. The portfolio outcomes relative to an efficient frontier are illustrated in Figures II-9c, and Figure II-9d summarizes the analysis.

Our VCMM simulations help in assessing the expected performance of the portfolio strategies relative to the efficient frontier (Figure II-9c). This exercise can be a useful one for investors considering strategic allocation tilts and can assist in assessing risk-return trade-offs among the strategies, especially if an expected scenario does not occur.

### Portfolio construction strategies: Time-tested principles apply

Contrary to suggestions that an environment of structural deceleration, subdued inflation pressures, and permanently lower interest rates warrants some radically new investment strategy, Figure II-8 reveals that the simulated ranges of portfolio returns are upward sloping on risk. Simply put, higher portfolio risk accompanies higher (expected) return. Our analysis of equity valuations in Figure II-5 showed that the global equity risk premium endures when one adjusts for the muted expectations for global inflation and interest rates.

Thus, according to our VCMM simulations, the forward-looking equity risk premium expectation over bonds may not be *meaningfully* lower than it has been in the past.

Nevertheless, although risk-return trade-offs and equity risk premiums may not be different, portfolio return expectations themselves need to be lowered, based on the prospects for lower global trend growth and central banks' lifting of policy rates very gradually over time. In this environment, we expect asset yields to be lower relative to historical norms across the board. both for equities and fixed income. Investment objectives based either on fixed spending requirements or on fixed portfolio return targets may require investors to consciously assess whether the extra risk needed to reach those goals is within reasonable risk-tolerance levels. A balanced approach may also include calibrating investment objectives against reasonable portfolio return expectations and adjusting investment behavior, such as savings and portfolio contributions.

We encourage investors to evaluate the trade-offs involved in any shifts toward risky asset classes—such as tilting a bond portfolio toward corporate and high-yield investments or making a wholesale move from bonds into equities. The global crosscurrents of valuations, structural deceleration, and divergent monetary policies imply that the investment environment is likely to be more challenging and volatile in the years ahead. Both a realistic expectation of the extra return to be gained in such an environment and an understanding of the implications for holistic portfolio risk are crucial to maintaining the discipline needed for long-term investment success.

Ultimately, our global market outlook points toward a somewhat more challenging and volatile environment ahead, yet one in which investors with an appropriate level of discipline, diversification, and patience are likely to be rewarded over the next decade with fair inflationadjusted returns.

### Figure II-8. Real return analytics for balanced portfolios

a. Projected real returns moderately below long-run historical averages



### b. Projected ten-year real return outlook for balanced portfolios

	5th percentile	25th percentile	Median	75th percentile	95th percentile	History 1926–2016	History 2000–2016	History March 2009–2016
80%/20%	-3.6%	1.4%	4.8%	8.3%	13.5%	7.2%	3.2%	11.1%
60%/40%	-2.7%	1.2%	3.8%	6.4%	10.4%	6.0%	3.1%	9.0%
20%/80%	-1.2%	0.4%	1.5%	2.7%	4.4%	3.7%	2.9%	4.7%

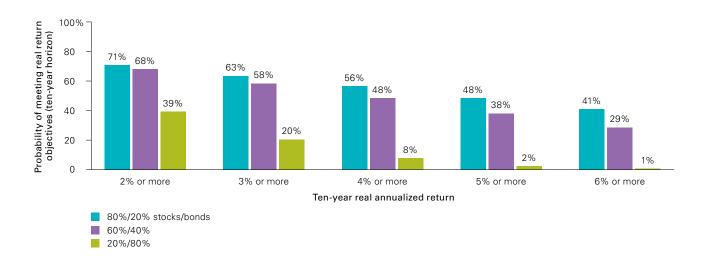
Notes: The forecast displays 5th/25th/50th/75th/95th percentile ranges of 10,000 VCMM simulations for projected ten-year annualized real returns as of September 2016 in U.S. dollars. Historical returns are computed using indexes defined in "Indexes used in our historical calculations" on page 5. The equity portfolio is 60% U.S. equity and 40% global ex-U.S. equity. The bond portfolio is 70% U.S. bonds and 30% global ex-U.S. bonds.

Source: Vanguard.

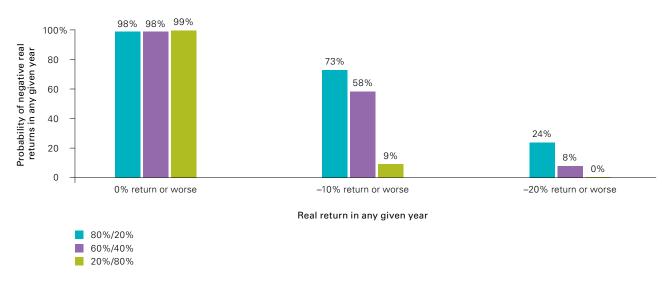
(Continued on page 29)

### Figure II-8. (Continued). Real return analytics for balanced portfolios

### c. The higher the real return objective, the lower the probability of success



### d. Risky portfolios require risk tolerance

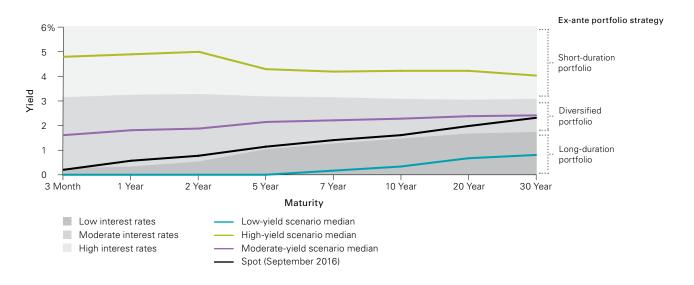


Notes: The forecast displays 5th/25th/50th/75th/95th percentile ranges of 10,000 VCMM simulations for projected ten-year annualized real returns as of September 2016 in U.S. dollars. Historical returns are computed using indexes defined in "Indexes used in our historical calculations" on page 5. The equity portfolio is 60% U.S. equity and 40% global ex-U.S. equity. The bond portfolio is 70% U.S. bonds and 30% global ex-U.S. bonds.

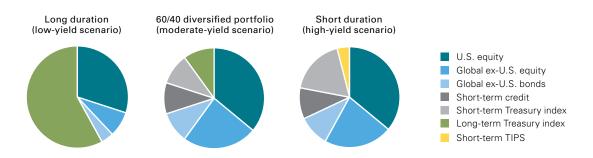
Source: Vanguard.

### Figure II-9. A five-year look at three economic scenarios

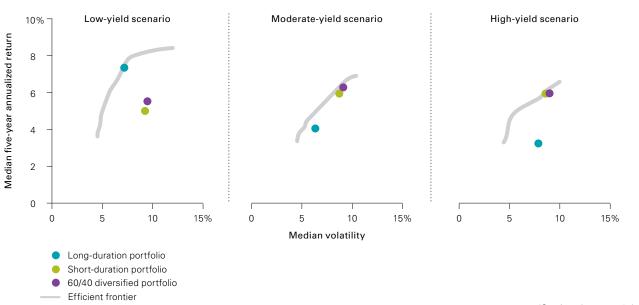
### a. Portfolio strategies based on yield-curve scenarios



### b. Mean-variance-optimal portfolios for each interest rate scenario



### c. Not always the best, but the diversified portfolio is never the worst



(Continued on page 31)

#### Figure II-9. (Continued). A five-year look at three scenarios

### d. Portfolios designed for a single scenario can be risky

Stagnation/recession (low-yield scenario)	Status quo (moderate-yield scenario)	Inflation returns (high-yield scenario)
•	•	•
•	• •	•
•		•
1.8% higher annualized return with lower volatility in a low-yield scenario		Same return with slightly lower volatility in a high-yield scenario
2.8% lower annualized return with lower volatility in a high-yield scenario		0.6% lower annualized return in a low-yield scenario
	1.8% higher annualized return with lower volatility in a low-yield scenario  2.8% lower annualized return with lower volatility	(low-yield scenario) (moderate-yield scenario)  1.8% higher annualized return with lower volatility in a low-yield scenario  2.8% lower annualized return with lower volatility

Notes: Performance is relative to the efficient frontier. The forecast displays simulation of five-year annualized returns of asset classes shown as of June 2016. Scenarios are based on sorting the VCMM simulations based on the 3-month and 30-year Treasury yields at the end of every year. The three scenarios are a subset of the 10,000 VCMM simulations. See the appendix section titled "Index simulations" for further details on asset classes shown here.

Source: Vanquard.

### The following conclusions can be drawn from our analysis:

# Portfolios designed for extreme scenarios involve important trade-offs.

If a low-yield scenario is realized, the short-duration portfolio underperforms the long-duration portfolio by 2.3 percentage points per year, because of forgone income resulting from the short duration. This underperformance of the short-duration portfolio is in spite of an additional 20 percentage points of exposure to the equity risk premium relative to the long-duration portfolio.

Conversely, the long-duration portfolio underperforms the short-duration portfolio by 2.9 percentage points per year in a high-yield scenario because of capital losses incurred by long-duration fixed income portfolios. The underperformance of the long-duration portfolio can be attributed to the exposure to the term premium at the expense of the equity risk premium.

The diversified portfolio works best for investors who do not have a strong conviction about the future state of the economy.

Interestingly, across all three scenarios, the diversified portfolio is either on the frontier or a close second. In other words, the diversified portfolio exhibits better downside outcomes relative to long-duration or short-duration portfolio strategies.

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# III. Appendix: VCMM and index simulations

### About the Vanguard Capital Markets Model

IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. VCMM results will vary with each use and over time.

The VCMM projections are based on a statistical analysis of historical data. Future returns may behave differently from the historical patterns captured in the VCMM. More important, the VCMM may be underestimating extreme negative scenarios unobserved in the historical period on which the model estimation is based.

The VCMM is a proprietary financial simulation tool developed and maintained by Vanguard's Investment Strategy Group. The model forecasts distributions of future returns for a wide array of broad asset classes. Those asset classes include U.S. and international equity markets, several maturities of the U.S. Treasury and corporate fixed income markets, international fixed income markets, U.S. money markets, commodities, and certain alternative investment strategies. The theoretical and empirical foundation for the Vanguard Capital Markets Model is that the returns of various asset classes reflect the compensation investors require for bearing different types of systematic risk (beta). At the core of the model are estimates of the dynamic statistical relationship between risk factors and asset returns, obtained from statistical analysis based on available monthly financial and economic data. Using

a system of estimated equations, the model then applies a Monte Carlo simulation method to project the estimated interrelationships among risk factors and asset classes as well as uncertainty and randomness over time. The model generates a large set of simulated outcomes for each asset class over several time horizons. Forecasts are obtained by computing measures of central tendency in these simulations. Results produced by the tool will vary with each use and over time.

The primary value of the VCMM is in its application to analyzing potential client portfolios. VCMM asset-class forecasts—comprising distributions of expected returns, volatilities, and correlations—are key to the evaluation of potential downside risks, various risk–return trade-offs, and the diversification benefits of various asset classes. Although central tendencies are generated in any return distribution, Vanguard stresses that focusing on the full range of potential outcomes for the assets considered, such as the data presented in this paper, is the most effective way to use VCMM output. We encourage readers interested in more details of the VCMM to read Vanguard's white paper titled *Vanguard Global Capital Markets Model* (Davis et al., 2014).

The VCMM seeks to represent the uncertainty in the forecast by generating a wide range of potential outcomes. It is important to recognize that the VCMM does not impose "normality" on the return distributions, but rather is influenced by the so-called fat tails and skewness in the empirical distribution of modeled asset-class returns. Within the range of outcomes, individual experiences can be quite different, underscoring the varied nature of potential future paths. Indeed, this is a key reason why we approach asset-return outlooks in a distributional framework, as shown in Figure III-1, on page 34, which highlights balanced portfolio returns before adjusting for inflation.

### Figure III-1. Nominal return analytics for balanced portfolios

a. Nominal returns are likely to be significantly below the long-run historical average



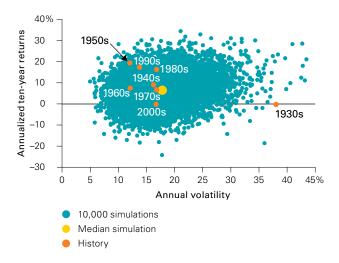
b. Projected ten-year nominal return outlook for balanced portfolios

	5th percentile	25th percentile	Median	75th percentile	95th percentile	History 1926–2016	History 2000–2016	History March 2009–2016
80%/20%	-1.5%	3.2%	6.6%	10.0%	14.9%	10.1%	5.4%	13.0%
60%/40%	-0.5%	3.1%	5.6%	8.1%	11.7%	8.9%	5.3%	10.9%
20%/80%	1.1%	2.4%	3.3%	4.2%	5.6%	6.5%	5.1%	6.5%

Notes: The forecast displays 5th/25th/50th/75th/95th percentile ranges of 10,000 VCMM simulations for projected ten-year annualized nominal returns as of September 2016 in U.S. dollars. Historical returns are computed using indexes defined in "Indexes used in our historical calculations" on page 5. The equity portfolio is 60% U.S. equity and 40% global ex-U.S. equity. The bond portfolio is 70% U.S. bonds and 30% global ex-U.S. bonds.

Figure III-2 further illustrates this point by showing the full range of scenarios created by the model. The scatter plot displays 10,000 geometric average ten-year returns and standard deviations for U.S. equities. The dispersion in returns and volatilities is wide enough to encompass historical market performance for various decades.

Figure III-2. VCMM simulation output for broad U.S. stock market (10,000 simulations)

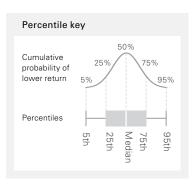


**Notes:** Historical returns are computed using indexes defined in "Indexes used in our historical calculations" on page 5.

Figure III-3 shows some of the fixed income sub-asset class return distributions under each of the yield-curve scenarios discussed earlier.

Figure III-3. Fixed income tilts are not without risks

### Short-term TIPS: High-yield scenario Moderate-yield scenario Low-yield scenario Long-term Treasury index: High-yield scenario Moderate-yield scenario Low-yield scenario **Short-term Treasury index:** High-yield scenario Moderate-yield scenario Low-yield scenario Short-term credit bonds: +High-yield scenario | - | |Moderate-yield scenario Low-yield scenario 8% -8 -4 0 4



**Notes:** The forecast displays simulation of five-year annualized returns of asset classes shown as of June 2016. Scenarios are based on sorting the VCMM simulations based on the 3-month and 30-year Treasury yields at the end of every year. The three scenarios are a subset of the 10,000 VCMM simulations. See "Index simulations" on the facing page for further details on asset classes shown here.

Five-year annualized return

### Index simulations

The long-term returns of our hypothetical portfolios are based on data for the appropriate market indexes through September 2016. We chose these benchmarks to provide the most complete history possible, and we apportioned the global allocations to align with Vanguard's guidance in constructing diversified portfolios. Asset classes and their representative forecast indexes are as follows:

- U.S. equities: MSCI US Broad Market Index.
- Global ex-U.S. equities: MSCI All Country World ex USA Index.
- U.S. REITs: FTSE/NAREIT US Real Estate Index.
- Commodity futures: Bloomberg Commodity Index in USD.
- U.S. cash: U.S. 3-Month Treasury-constant maturity.
- U.S. Treasury bonds: Bloomberg Barclays U.S. Treasury Bond Index.

- U.S. short-term Treasury bonds: Bloomberg Barclays U.S. 1–5 Year Treasury Bond Index.
- U.S. long-term Treasury bonds: Bloomberg Barclays U.S. Long-Term Treasury Bond Index.
- U.S. credit bonds: Bloomberg Barclays U.S. Credit Bond Index.
- U.S. short-term credit bonds: Bloomberg Barclays
   U.S. 1–3 Year Credit Bond Index.
- U.S. high-yield corporates: Bloomberg Barclays U.S. High Yield Corporate Bond Index.
- U.S. bonds: Bloomberg Barclays U.S. Aggregate Bond Index.
- Global ex-U.S. bonds: Bloomberg Barclays Global Aggregate ex-USD Index.
- U.S. TIPS: Bloomberg Barclays U.S. Treasury Inflation Protected Securities Index.
- U.S. short-term TIPS: Bloomberg Barclays U.S.
   1–5 Year Treasury Inflation Protected Securities Index.

#### Notes on risk

All investing is subject to risk, including the possible loss of the money you invest. Past performance is no guarantee of future returns. Investments in bond funds are subject to interest rate, credit, and inflation risk. Foreign investing involves additional risks, including currency fluctuations and political uncertainty. Diversification does not ensure a profit or protect against a loss in a declining market. There is no guarantee that any particular asset allocation or mix of funds will meet your investment objectives or provide you with a given level of income. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

Stocks of companies in emerging markets are generally more risky than stocks of companies in developed countries. U.S. government backing of Treasury or agency securities applies only to the underlying securities and does not prevent price fluctuations. Investments that concentrate on a relatively narrow market sector face the risk of higher price volatility. Investments in stocks issued by non-U.S. companies are subject to risks including country/regional risk and currency risk.

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