

L.A. County-based; ranked by 2016-2018 revenue growth

NEXT WEEK

SBA 7(a) Lenders, SBA 504 Lenders

Rank		Company (Ranking in 2018) • name • address • website	Percentage Growth in Revenue • 2016-2018	Revenue	Employees L.A. County total	Description	Profile • year founded • offices (L.A. county/total)	Top Executive	
1	CAULIP WER	Caulipower 16200 Ventura Blvd., Suite 400 Encino 91436 eatcaulipower.com	18,020%	\$45.3 \$5.4 \$0.3	24 39	food manufacturer		Gail Becker CEO, Founder (844) 422-8544	
2	VESTA HOME	Vesta Home 4900 E. 50th St. Vernon 90058 vestahome.com	7,237	11.2 5.3 0.2		luxury home-staging company passionately elevating the art of design		Julian Buckner CEO (323) 348-1551	
3	VILLAWAY.	Villaway Inc. 8730 W. Sunset Blvd., Suite 200 Los Angeles 90069 villaway.com	5,993	7.0 4.2 0.1	10 10	distribution platform for the luxury rental market		Joe Liebke CEO, Founder (800) 975-8455	
4	NTEGRIT CHIEF SILLTING	Integrity Cargo Solutions Inc. 17315 Studebaker Road, Unit 300D Cerritos 90703 shipintegrity.com	1,142	5.5 1.4 0.4	6 6	third-party logistics company specializing in nationwide full truckload and less-than- truckload shipments		Ferdinand Patam President, Co-Founder (562) 375-6500	
5	NewMark Merrill	NewMark Merrill Cos. 5850 Canoga Ave., Suite 650 Woodland Hills 91367 newmarkmerrill.com	919	242.5¹ 40.8 23.8	NA 80'	buyer, developer, manager and repositioning services provider for shopping centers		Sandy Sigal CEO, President (818) 710-6100	
6	ONICA	Onica Group 1618 Stanford St. Santa Monica 90404 onica.com	807	107.0 48.3 11.8	50 352	technology consulting firm providing cloud consulting services, infrastructure solutions and managed services		Stephen Garden CEO (310) 442-3200	
7	PAWSTRUCK	Pawstruck 3229 E. Spring St., Suite 310 Long Beach 90806 pawstruck.com	465	8.9 4.1 1.6	4 21	dog food and treats manufacturer		Kyle Goguen Owner, Founder (800) 715-4955	
8	ADVERTISE PURPLE	Advertise Purple 2200 Michigan Ave., Suite A Santa Monica 90404 advertisepurple.com	461	6.4 2.9 1.1	63	affiliate marketing agency	1/1	Kyle Mitnick President, Founder (424) 272-7400	
9	ServiceTitan	ServiceTitan Inc. (8) 801 N. Brand Blvd., Suite 700 Glendale 91203 servicetitan.com	342	59.4¹ 28.2 13.4	NA 574¹	mobile, cloud-based software platform for home services companies		Ara Mahdessian CEO, Co-Founder (855) 899-0970	
0	- ≫ feedonomics	Feedonomics 21011 Warner Center Lane, Suite A Woodland Hills 91367 feedonomics.com	317	7.4 4.0 1.8		advertising and marketing company focusing on optimization of products to retail channels		Shawn Lipman CEO (844) 673-7305	
1	CHANNEL FACTORY	Channel Factory (31) 8383 Wilshire Blvd., Suite 930 Beverly Hills 90211 channelfactory.com	288	63.6¹ 34.0¹ 16.4	NA 43'	marketing agency for YouTube and social video advertising		Tony Chen CEO (323) 852-8788	
12	HARDCORE FITNESS BOOT CAMP	Hardcore Fitness Inc. (7) 20715 Centre Pointe Parkway, Suite B Santa Clarita 91350 hardcorefitnessinc.com	287	7.7 5.3 2.0	50 150	group training facility	2007 5/22	Larry Nolan CEO, Co-Founder Nadia Nolan Co-Founder (800) 910-2486	
3	123HOMECARE HOME CARE 8557 93 1-2-31	123 Home Care (14) 3407 W. 6th St., Suite 709 Los Angeles 90020 123homecares.com	271	16.7¹ 9.8 4.5	NA 75'			Gray Freeman CEO (310) 361-8558	
4	LIEF	Lief Organics 28510 W. Industry Drive Valencia 91355 lieflabs.com	257	50.0 25.0 14.0	102 165	manufacturer of dietary supplements		Adel Villalobos CEO, Owner, President (661) 775-2500	A DESTRUCTION
15	RAW	Raw Sugar Living 13412 Ventura Blvd., Suite 200 Sherman Oaks 91423 rawsugarliving.com	237	25.2 13.6 7.5	15 17	manufacturer of personal care products		Ronnie Shugar CEO, Co-Founder (818) 501-1400	
6	Task{Us	TaskUs (36) 3221 Donald Douglas Loop S Santa Monica 90405 taskus.com	222	254.2 117.3 78.9	31 16,000	business service provider		Bryce Maddock CEO (888) 400-8275	

¹ Information from Inc. magazine.

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been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in L.A. County, in business as of Jan. 1, 2016, and not be a division or subsidiary of another company. They are also required to have at least \$5 million in 2018 revenue. Law firms, banks and private equity firms were excluded because they do not report revenue in a conventional manner.

Researched by Joshua Niv

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Stradling is a premier business law firm with over 130 attorneys in ten locations in the West Coast representing companies, industries and municipalities. Our corporate, finance and litigation practices are well known for their expertise and depth.

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17	Freight Right	Freight Right Global Logistics Inc. (21) 4250 Pennsylvania Ave., Suite 206 La Crescenta 91214 freightright.com	209%	\$11.1 \$5.5 \$3.6	15 19	international and domestic logistics company		Robert Khachatryan President, COO (877) 909-7447	
8	SKIN BY LOVELY	Skin by Lovely 2730 Wilshire Blvd, Suite 320 Santa Monica 90403 skinbylovely.com	208	11.3¹ 4.4 3.7	NA 50'	nonsurgical medical facial aesthetics practice		Lovely Laban Co-Founder, Clinical Director Jake Laban Co-Founder, COO (310) 566-0858	5
9	(T) UPTME	Uptime Energy Inc. 8000 Woodley Ave. Van Nuys 91406 uptimeenergy.com	200	21.0 14.0 7.0		energy drinks manufacturer and distributor		Benjamin Kim CEO (800) 441-5656	
0	LYONSTAHL	Lyon Stahl Investment Real Estate 239 Oregon St. El Segundo 90245 Iyonstahl.com	195	6.2 3.8 2.1	55 55		1/1	Brett Lyon Woody Stahl Partners, Brokers (310) 425-9838	
1	S CAMBRIA	Cambria Investment Management 2321 Rosecrans Ave., Suite 3225 El Segundo 90245 cambriainvestments.com	189	5.4 3.9 1.9	5 8	investment advisory firm		Meb Faber CEO, CIO (310) 683-5500	6
2	■ LIDO ADVISORS, LLC	Lido Advisors (60) 1875 Century Park East, Suite 950 Los Angeles 90067 lidoadvisors.com	186	23.0 11.0 8.0	38 70	wealth advisory firm		Gregory Kushner Senior Managing Director, Chairman (310) 278-8232	
3	C MediaAlpha	MediaAlpha (48) 700 S. Flower St., Suite 640 Los Angeles 90017 mediaalpha.com	183	297.1¹ 163.0 105.0	NA	marketing technology company	1/5	Steve Yi CEO, Co-Founder NA	
4	CED.	CBDfx 19851 Nordhoff Place, Suite 105 Chatsworth 91311 cbdfx.com	173	14.2 6.4 5.2	100	manufacturer and provider of CBD vapor products	1/3	Ali Esmaili CEO (888) 991-7471	
5	FOX DEALER	Fox Dealer Inc. (4) 101 E. Green St., Suite 14 Pasadena 91105 foxdealer.com	164	21.3 18.7 8.1		digital agency specializing in custom websites, design and digital marketing		GianCarlo Asong CEO (866) 252-5879	
6	hawkemedia vour outsourced cmo-	Hawke Media (15) 2231 S. Barrington Ave. Los Angeles 90064 hawkemedia.com	152	14.0¹ 9.5 5.5	NA NA	digital marketing agency		Erik Huberman CEO, Founder (310) 451-7295	
7	GIMBΔL	Gimbal Inc. (22) 1320 E. 7th St., Suite 200 Los Angeles 90021 gimbal.com	151	32.6 16.9 13.0		data monetization for major media companies, full stack mobile advertising platform		Rob Emrich CEO (800) 882-5216	
8	🤣 SNACKNATION:	SnackNation (3) 3534 Hayden Ave. Culver City 90232 snacknation.com	148	24.2 16.9 9.8	NA 166'	healthy snack-delivery service		Sean Kelly CEO, Co-Founder (310) 845-7750	
9	ALPHA STRUCTURAL NC USAN BIR CHARLE PLANTED TO THE	Alpha Structural Inc. (29) 8334 Foothill Blvd. Sunland 91040 alphastructural.com	137	21.3 16.2 9.0		contractor specializing in foundation and landslide repair, and earthquake retrofitting		David Tourje Owner (323) 258-5482	
0		Studio III Marketing 1800 S. Brand Blvd., Suite 301 Glendale 91204 studio3marketing.com	135	6.8¹ 4.8¹ 2.9¹	NA 52'	internet marketing company	1/1	James Butterworth CEO (310) 734-4964	
1	≯ WAIÁKEA	Waiakea Inc. 5800 Hannum Ave., Suite 135 Culver City 90230 waiakeasprings.com	131	6.7¹ 4.3¹ 2.9¹	NA 26'	drinking water brand		Ryan Emmons CEO, Founder (855) 924-2532	
2	sa builders	S3 Builders Inc. 7684 Clybourn Ave., Suite A Sun Valley 91352 s3builders.com	129	11.0 3.9 4.8	15 15	construction company for commercial real estate		Marc Rapisardi Founder, Principal (818) 616-7624	

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		- weusite		(in millions)			(E.A. Gounty/total)	- phone	
3	Rainmaker Ad Ventures	Rainmaker Ad Ventures Inc. (37) 13453 Bayliss Road Los Angeles 90049 rainmakeradventures.com	125%	\$30.7 \$18.7 \$13.6	2 10	digital-media buying agency	2004 1/1	Drew Kossoff CEO (310) 746-5125	
	STANDARD BLACK LA - NY	Standard Black 163 S. La Brea Ave. Los Angeles 90036 standardblack.com	125	11.1 7.8 5.0	10 26	marketing company that pairs inventive design with imaginative content to create innovative branding solutions		Michael Sharp CEO, Co-Founder (310) 822-7200	
5	ARIXA CAPITAL	Arixa Capital Advisors 10960 Wilshire Blvd., Suite 1050 Los Angeles 90024 arixacapital.com	111	7.8 5.2 3.7		nonbank real estate lender	2006 1/1	Jan Brzeski Managing Director, Chief Investment Officer Gregory Hebner Managing Director (310) 905-3050	
6	PARTNER ENERGY	Partner Energy Inc. (23) 680 Knox St., Suite 150 Los Angeles 90502 ptrenergy.com	110	10.3 10.5 4.9	40 50	provider of energy-efficiency engineering and sustainability consulting services	2009 1/3	Tony Liou President (888) 826-1216	
7	BACK AT YOU MEDIA	Back at You Media 16255 Ventura Blvd., Suite 410 Encino 91436 backatyou.com	109	7.1 ¹ 5.2 ¹ 3.4 ¹	NA 40'	internet marketing company	2011 1/1	Michael Glazer CEO, Co-Founder (800) 660-7719	
8	Seriously	Seriously Digital Entertainment Inc. (41) 228 Main St., Suite A Venice 90291 seriously.com	106	69.4¹ 41.9 33.7	NA 78'	mobile-first entertainment company		Andrew Stalbow CEO, Co-Founder NA	2
9	SCORPION	Scorpion Inc. (27) 27750 Entertainment Drive Valencia 91355 scorpion.co	105	253.9¹ 194.0¹ 123.6	NA 653'	internet marketing company		Rustin Kretz CEO (661) 702-0100	
	KPG	KPG Healthcare (18) 1960 E. Grand Ave., Suite 940 El Segundo 90245 kpghealthcare.com	105	28.8 22.3 14.0	140 185			Joe Gossman CEO, President (310) 374-7178	
	YOURH MESOLD GUARANTED REALTY	Your Home Sold Guarenteed Realty Inc. (16) 8932 Mission Drive, Suite 102 Rosemead 91770 yourhomesoldguarenteedinc.com	105	8.4 ¹ 8.1 ¹ 4.1 ¹	NA 12'	real estate company		Rudy Kusuma CEO, President (626) 789-0159	
	GeBBS HEALTHCARE SOLUTIONS FORWARD & Thinking	GeBBS Healthcare Solutions Inc. (72) 600 Corporate Pointe, Suite 1250 Culver City 90230 gebbs.com	105	73.9¹ 49.3¹ 36.1¹	NA 6,851¹	provider of health care revenue cycle management and health information management services		Nitin Thakor CEO, President (888) 539-4282	
3	RabbitAir	Rabbit Air 125 N. Raymond Ave., Suite 308 Pasadena 91103 rabbitair.com	104	18.4¹ 12.0¹ 9.0¹	NA 19'	air purifier designer and manufacturer	2004 2/4	Karrie Chan CEO, Co-Founder (562) 861-4688	
4	Omaze	Omaze Inc. 5735 W. Adams Blvd. Los Angeles 90016 omaze.com	102	18.1¹ 13.4¹	NA 94¹	technology to change charitable giving		Ryan Cummins Matt Pohlson Co-Founders, CEOs (213) 534-6693	
5	• Med • Tech • Solutions	Med Tech Solutions Inc. (53) 25060 Avenue Stanford Valencia 91355 medtechsolutions.com	100	16.0¹ 11.8¹ 8.0	NA 54'	health care cloud computing	2006 1/6		
6		Edge Financial (9) 16501 Ventura Blvd., Suite 110 Encino 91436 edgefinancial.com	97	19.3¹ 11.7 9.8	NA 125'	tax preparation company	2001 1/1		
7	THE LIBERTY COMPANY INSURANCE BUILDINGS	Liberty Co. Insurance Brokers Inc. (92) 5955 De Soto Ave., Suite 250 Woodland Hills 91367 libertycompany.com	95	21.5 14.6 11.0	NA	insurance company		Jerry Pickett CEO (818) 914-3960	
	WPROMOTE	Wpromote (32) 2100 E. Grand Ave., First Floor El Segundo 90245 wpromote.com	95	54.5 43.8 28.0	450	digital marketing firm		Michael Mothner CEO, Founder (310) 421-4844	
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49	sheppard	The Sheppard 1800 S. Brand Blvd., Suite 101 Glendale 91204 thesheppard.com	94%	\$7.9 \$6.9 \$4.1	16 20	marketing agency		Suzanne Sheppard Partner (323) 200-2164	
50	EXECUTERIA PAE-EMPLOYMENT TESTING	Criteria Corp. (55) 750 N. San Vicente Blvd., Suite 1500 E. Tower West Hollywood 90069 criteriacorp.com	88	9.4 ¹ 6.8 5.0	73 77	preemployment testing company	1	Josh Millet CEO (310) 278-8649	
51	U NITAS G L O B A L	Unitas Global (19) 453 S. Spring St., Suite 201 Los Angeles 90013 unitasglobal.com	87	41.3¹ 33.3¹ 22.1	NA 117¹	provider of cloud technologies		Patrick Shutt CEO (213) 785-6200	
52	BLAZE	Blaze Pizza (24) 35 N. Lake Ave., Suite 710 Pasadena 91101 blazepizza.com	85	341.5 278.8 184.6	NA NA	fast-casual pizza restaurants		Mandy Shaw Interim CEO, CFO (626) 584-5880	
53	SADA	SADA Systems Inc. (45) 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sada.com	83	127.3¹ 100.7 69.4	NA 225'	business consulting and IT services, cloud solutions, app development and managed services		Tony Safoian CEO, President (818) 766-2400	
	reveleer	Reveleer 425 W. Broadway, Suite 110 Glendale 91204 reveleer.com	83	6.8 3.6 3.7	80 100	healthcare software and services company		Jay Ackerman CEO (866) 969-3222	
	semihandmade that gitte, our does, you home.	Semihandmade Inc. (29) 407 W. Chestnut Ave. Monrovia 91016 semihandmadedoors.com	83	12.6 ¹ 9.6 ¹ 6.9	NA 73'	manufacturer of custom doors and cabinets		John McDonald CEO (818) 561-4350	

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56	K.T.'S KITCHENS, INC.	K.T.'s Kitchens Inc. 1065 E. Walnut St. Carson 90746 ktskitchens.com	82%	\$68.0 \$38.8 \$37.4	245 245	manufacturer of frozen pizza products and bottled salad dressings	1987 1/1	Kathy Taggares CEO, Founder (310) 764-0850	
57	CALDERA MEDICAL	Caldera Medical Inc. (38) 5171 Clareton Drive Agoura Hills 91301 calderamedical.com	80	19.2 ¹ 15.5 10.7	NA 72'	medical-device company focused on women's health		Bryon Merade CEO (818) 879-6555	
58	AMG	AMG & Associates Inc. 26535 Summit Circle Santa Clarita 91350 amgassociatesinc.com	78	80.9 55.4 45.4	44 44	general contractor		Albert Giacomazzi CEO, President (661) 251-7401	
	₩IS	Western International Securities Inc. (98) 70 S. Lake Ave, Seventh Floor Pasadena 91101 wisdirect.com	78	86.7 69.3 48.8	NA NA	security brokerage firm	1995 48/177	Donald Bizub CEO (888) 793-7717	
60	HIG HAMILTON GRANT	Hamilton Grant 70 S. Lake Ave, Seventh Floor Pasadena 91101 hamiltongrant.com	77	6.2 1.5 3.5		independent broker dealer, investment advisory, financial planning		Donald Bizub GEO (310) 846-3800	
61	Westlake Pinancial Services*	Westlake Financial Services (80) 4751 Wilshire Blvd., Suite 110 Los Angeles 90010 westlakefinancial.com	75	1,513.2 1,121.4 864.4		acquisition and servicing of automotive retail contracts		Don Hankey Chairman (323) 692-8800	
62	GERBER KAWASAKI	Gerber Kawasaki Inc. 2716 Ocean Park Blvd. Santa Monica 90405 gerberkawasaki.com	73	6.6 5.2 3.8	29 29	wealth and investment management firm		Ross Gerber CEO, President, Co-Founder (310) 441-9393	
63	Personals December Sec.	Partners In Diversity Inc. 690 E. Green St., Suite 101 Pasadena 91101 partnersindiversity.com	72	6.1 4.8 3.6	9	staffing agency providing payroll services, temporary, long-term contract and direct- hire, executive search, and business process services	2002 1/1	Arlene Apodaca Co-Owner, Founder, VP (626) 793-0020	

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	SAGE Millimeter, Inc.	Sage Millimeter Inc. (78) 3043 Kashiwa St. Torrance 90505 sagemillimeter.com	72%	\$14.1 \$6.7 \$8.2		manufacturer of microwave and millimeterwave components and subassemblies		Wendy Shu CEO (424) 757-0168	
65	putput	Output Inc. (56) 1418 N. Spring St. Los Angeles 90012 output.com	71	7.8¹ 6.2 4.6	NA NA	music software company		Gregg Lehrman CEO, Founder (818) 672-6902	
	MAVICE	Mavice (59) 2601 Ocean Park Blvd., Suite 311 Santa Monica 90405 mavice.com	71	15.7¹ 10.9¹ 9.2¹	NA 25'	custom software-builder		Greg Russell CEO, Co-Founder (310) 576-6044	
67	EDOLHAUS AWESOME ICE CREAM	Coolhaus 8588 Washington Blvd. Culver City 90232 cool.haus	69	11.0 7.8 6.5	25 40			Natasha Case CEO, Co-Founder (310) 993-2724	(a)
	CHROMERIVER	Chrome River Technologies Inc. (65) 5757 Wilshire Blvd., Suite 270 Los Angeles 90036 chromeriver.com	69	48.3¹ 37.7¹ 28.6	NA 474'	developer of expense reporting and invoice automation software		Alan Rich CEO (888) 781-0088	
69	n ^x _{networkoptix}	Network Optix Inc. (94) 111 N. 1st St., Suite 200 Burbank 91502 networkoptix.com	66	7.3¹ 5.0¹ 4.4¹	NA 62'	software development company		Richard Fei CEO, President (818) 748-2470	
	DAG Del Amo Construction	Del Amo Construction Inc. 23840 Madison St. Torrance 90505 delamoconstruction.com	66	203.6 172.0 122.8	105 NA	general contractor		Steve Donahue President (310) 378-6203	

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71	OnPrem	OnPrem Solution Partners (51) 1601 N. Sepulveda Blvd., Suite 367 Los Angeles 90266 onprem.com	61%	\$37.7¹ \$28.8 \$23.4	NA 220	consulting, product development and technology innovation firm		Frank Leal Co-Founding Partner (818) 934-0374	
72	BEN	Branded Entertainment Network 15250 Ventura Blvd., Suite 300 Sherman Oaks 91403 ben.productplacement.com	60	70.8¹ 50.9¹ 44.4¹	NA 153'	entertainment marketing company		Ricky Ray Butler CEO (310) 342-1500	
73	boa	Boa Logistics (32) 6041 Bristol Parkway, Suite 100 Culver City 90230 boalogistics.com	58	20.5 17.2 13.0		freight management, logistics, third-party logistics, trucking and rail		Walter Lopes Matthew Mugar Co-Founders (310) 751-6003	ROS
	COMPANY	Los Angeles Distributing Co. (34) 2770 Vail Ave. Commerce 90040 ladistco.com	58	12.0 9.8 7.6		wholesale distributor of New Age snack and beverage brands	1	Richard Medina CEO (323) 838-0000	
75	GROBSTEIN	Grobstein Teeple 6300 Canoga Ave., Suite 1500 Woodland Hills 91367 gtllp.com	57	11.0 8.0 7.0	NA NA	accounting firm		Howard Grobstein Managing Partner (818) 532-1020	
76		Picore International Security (63) 23679 Calabasas Road, Unit 215 Calabasas 91302 picoreinternational.com	56	23.1 17.4 14.8	250 350	security and private investigation		Dana Picore CEO, President (818) 888-9659	
	RED	Roth Event-full Design Co. Inc. 10323 Los Alamitos Blvd. Long Beach 90720 redcompany.com	56	11.4 9.5 7.3	17 27	meeting and event planning, branded promotional items, apparel		Carmela Roth President (562) 498-1270	

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78	vc}	Allen Lund Co. 4529 Angeles Crest Highway La Canada 91011 allenlund.com	55%	\$661.8 \$516.0 \$426.3	100 515			Edward Lund President (800) 777-6142	
	DLR Group [®]	DLR Group 700 S. Flower St., 22nd Floor Los Angeles 90017 dlrgroup.com	55	262.0 218.0 169.0		design firm providing architecture, engineering, master planning, interior design and specialized design services		Pamela Touschner Senior Principal, California Region Leader (213) 800-9400	
	TRAFFIC MANAGEMENT	Traffic Management Inc. (91) 2435 Lemon Ave. Signal Hill 90755 trafficmanagement.com	55	153.0 99.9 98.7		traffic control management, safety services and products		Chris Spano Jonathan Spano Owners (800) 763-3999	
81	DSRA	Decision Sciences Research Associates Inc. (52) 236 W. Mountain St., Suite 108-B Pasadena 91103 dsra.com	53	11.4 7.7 7.4		market research, marketing, advertising and public relations		William Fisher CEO, President (626) 793-9090	
		The Agency (69) 331 Foothill Road, Suite 100 Beverly Hills 90210 theagencyre.com	53	107.0¹ 83.6¹ 69.9¹	NA 697'	real estate brokerage firm		Mauricio Umansky CEO (424) 230-3700	To the second se
83	(CYBERPOWER:©	Cyberpower Inc. (54) 730 Baldwin Park Blvd. City of Industry 91746 cyberpowerpc.com	52	280.2 222.2 184.2	NA 226	computer and parts seller		Eric Cheung CEO (626) 813-7730	
84	COAST	Coast Medical Service Inc. (26) 9560 W. Pico Blvd. Los Angeles 90035 coastmedicalservice.com	51	9.2 8.1 6.1	10 NA	health care staffing agency		Kenny Kadar President (323) 879-8880	

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85	H HEATEFLEX	Heateflex Corp. 405 E. Santa Clara St. Arcadia 91006 heateflex.com	50%	\$10.6 \$9.6 \$7.1		manufacturer of high-purity fluid heaters for makers of semiconductors, solar cell and medical devices		Jorge Ramirez President (626) 599-8566	
86	SANDLER	Sandler Partners (46) 1200 Artesia Blvd., Suite 305 Hermosa Beach 90254 sandlerpartners.com	49	90.7 79.7 60.7¹		distributor of connectivity, cloud, managed IT and security services.		Alan Sandler Managing Partner (310) 796-1393	
87	Pankow	Charles Pankow Builders Ltd. (92) 199 S. Los Robles Ave., Suite 300 Pasadena 91101 pankow.com	48	496.0 475.1 335.0	158 331	general contractor		Kim Lum CEO (626) 304-1190	
88	Thorean Services Inc personal sucremental cases	Thoreau Services Inc. (86) 5120 W. Goldleaf Circle, Suite 10 Los Angeles 90056 thoreauservices.com	47	18.7 16.8 12.7		provider of cleaning, emergency and construction services to retailers, builders and facility maintenance providers		Nicki Frank CEO, President (310) 822-8017	
	NOWCOM	Nowcom Corp. 4751 Wilshire Blvd., Suite 115 Los Angeles 90010 nowcom.com	47	82.6 65.2 56.1		technology company for automotive and financial services		Jay Kamdar President (888) 669-2669	
90	PLASTEK CARDS* FLASTIC CARD GOLDFIDMS	Plastek Cards Inc. 24412 S. Main St., Suite 104 Carson 90745 plastekcards.com	46	7.6 6.2 5.2		manufacturer of plastic card products and affiliated services		Jeff Fulmer CEO (888) 762-2737	
	Relief*Mart	Relief-Mart Inc. (20) 28505 Canwood St., Suite C Agoura Hills 91301 Selectabed.com	46	20.6¹ 15.7¹ 14.2	NA 41'	manufacturer and distributor of mattresses, pillows and health supplements		Rick Swartzburg CEO, Head of Product Development (800) 667-1969	
92	Faye Business Systems Group	Faye Business Systems Group Inc. (97) 5950 Canoga Ave., Suite 615 Woodland Hills 91367 fayebsg.com	40	8.1 6.9 5.8	12 30	technology consulting and software company		David Faye CEO (818) 280-4820	

¹ Information from Inc. magazine.

NA - Not Available Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. Information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2016 to 2018. Revenue figures have

Rank		Company (Ranking in 2018) • name • address • website	Percentage Growth in Revenue • 2016-2018	Revenue	Employees • L.A. County • total	Description	Profile • year founded • offices (L.A. county/total)	Top Executive name title phone	
93	P	First Call Staffing Inc. 2780 Skypark Drive, Suite 340 Torrance 90505 firstcallstaff.com	39%	\$6.1 \$5.1 \$4.4		staffing agency providing office support, light industrial personnel		Marcia Allen President (310) 539-2884	
94	Forensis Group	ForensisGroup 301 N. Lake Ave., Suite 420 Pasadena 91101 forensisgroup.com	38	13.2 12.2 9.6		technical and scientific expert and consulting services	1991 1/1	Mercy Steenwyk CEO, President (626) 795-5000	
95	24 hour care	24 Hour Home Care (82) 200 N. Sepulveda Blvd., Suite 300 El Segundo 90245 24hrcares.com	36	79.7 71.3 58.6	175 219	provider of professional caregiving services to seniors and individuals who are developmentally disabled	2008 8/17	David Allerby CEO (800) 522-1516	
	citade	Citadel CPM Inc. 482 S. Arroyo Parkway, Suite 230 Pasadena 91105 citadelcpm.com	36	6.1 5.3 4.5		project and construction management support service		Fadi Rassam CEO, President (626) 796-7926	
97	Roys&Associates	Roys & Associates 1603 Aviation Blvd. Los Angeles 90278 roysandassoc.com	35	10.5 9.2 7.8	NA NA	retained executive search		Deam Roys Managing Partner (888) 614-3556	
98	♦ ABACUS	Abacus Wealth Partners 429 Santa Monica Blvd., Suite 500 Santa Monica 90401 abacuswealth.com	34	17.0¹ 15.0¹ 12.7¹	NA 57'	financial adviser		Brent Kessel Co-Founder, CEO Spencer Sherman Co-Founder, Executive Chairman (310) 566-1888	
	Publing You Mind	KRG Technologies Inc. 25000 Ave. Stanford, Suite 243 Valencia 91355 krgtech.com	34	91.4¹ 53.8 68.4	NA 213'	mission-critical technology solutions such as IT consulting, development	2003 1/8	Balamurugan Subbiah President, CTO, Chaiman (661) 257-9967	
100	KROST	Krost (73) 790 E. Colorado Blvd., Suite 600 Pasadena 91101 krostcpas.com	32	33.8 33.1 25.6		certified public accountancy firm with tax credit consulting services		Gregory Kniss CEO, President (626) 449-4225	

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